

#### **MARKET ALERTS**

Citrus (Lemons): Markets continue to lean toward the stronger side, with 165ct and smaller sizes remaining slightly tighter. District 1 (San Joaquin Valley) has finished, and District 2 (Ventura County/Oxnard) is now the primary growing region.

Grapes: The grape market has stabilized as the actual impact of the storm two weeks ago becomes clear, rather than the initially anticipated damage. Green grapes will remain tight until Bakersfield begins in July, while red grapes are expected to be more available, with prices staying mostly steady until then.

#### **IN PEAK SEASON**



## JUNE 18, 2025

#### **CROP UPDATES**

Hurricane Erick is set to hit southwestern Mexico Thursday, bringing heavy rain and potential crop damage. California crops remain mostly stable amid fluctuating weather, though disease and insect pressure are rising. Wet conditions elsewhere are impacting yields, and reduced Mexican supply may boost demand for California product. Read more

#### **WEATHER**

California: Highs will peak Wednesday under strong high pressure, with coastal temps in the mid-60s to mid-70s and up to 101°F south of Soledad. Morning lows range from the mid-40s to mid-50s. A cooling trend begins Thursday as a low moves in, dropping Saturday highs to the low 70s to mid-80s inland.

Mexico: Central Mexico will see isolated to scattered showers and storms through the weekend, with rainfall totals mostly between 0.10" and 0.35". Highs will be slightly below normal—mid-70s to mid-80s Wednesday, then mid-60s to mid-70s through Sunday. Lows will stay in the upper 50s to mid-60s.

Florida: Warm, humid weather will continue through the weekend in Florida, with isolated to scattered afternoon storms through June 22nd. Rainfall will range from 0.05" to 0.20", with higher totals in some storms. Winds may reach 20 mph in southeast Florida and Tampa Bay. Highs will be in the mid-80s to mid-90s, with lows in the 70s.

Arizona: Highs in the 110s will persist across most valleys Wednesday and Thursday. A cooling trend begins with an upper-level trough, bringing temps back to normal or slightly cooler by Sunday. Morning lows will stay in the low to mid-70s through Friday, then drop to the mid-60s to low 70s over the weekend.

#### **FREIGHT**

Truck market is steady this week in most regions of the US with the exception of New Mexico where Onion and Pepper crops are starting to come into full swing. Please be advised that advanced bookings are highly encouraged. Expect fuel prices in California to rise starting July 1<sup>st</sup> as state legislation has approved a \$0.65ct per gallon increase to all motor vehicle fuels.

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# Table of Yontents



<u>Apples</u>



Citrus (Grapefruit)



Melon (Cantaloupe)



<u>Asparagus</u>



Citrus (Lemon)



Melon (Honeydew)



<u>Avocados</u>



Citrus (Limes)



<u>Melon (Watermelon)</u>



Bell Peppers



Citrus (Oranges)



Mushroom



Berries (Blackberries)



<u>Cucumbers</u>



**Onions** 



Berries (Blueberries)



**Eggplant** 



<u>Pears</u>



Berries (Raspberries)



<u>Garlic</u>



**Pineapples** 



Berries (Strawberries)



Grapes (Green/Red)



Potatoes



<u>Broccoli</u>



**Green Onions** 



<u>Squash</u>



**Brussel Sprouts** 



<u>Kale</u>



**Stone Fruit** 



**Carrots** 



**Lettuce Iceberg** 

**Lettuce Leaf** 



**Tomatoes** 



<u>Cauliflower</u>



<u>Lettuce Tender Leaf</u>



<u>Celery</u>



## <u>Apples</u>

The apple market is expected to remain steady through the rest of June and into July. Supplies of some varieties are lighter, with Honeycrisp and Cosmic Crisp in particularly tight availability, followed by smaller volumes of Golden Delicious and Pink Lady. As of now, no gaps are anticipated between the old crop and the new.

Commodity/Region	Supply	Price	Quality
Hudson, New York (September -June)	Steady	<b>\$\$</b> \$	Good



#### <u>Asparagus</u>

Asparagus supplies in Mexico continue to improve, while Peruvian volumes remain steady. Domestic production in Michigan is set to begin winding down next week, contributing to a slight upward trend in the market. Overall, the market on both coasts is expected to remain steady this week.

Commodity/Region	Supply	Price	Quality
Caborca (Year Round)	High	<b>\$\$</b> \$	Good
Ciudad Obregon (Year Round)	High	<b>\$\$</b> \$	Good
Peru (Year Round)	High	<b>\$\$</b> \$	Good



#### <u>Avocados</u>

Markets have leveled out due to Mexico slowing down harvest. Offshore fruit is in play on both coasts. 48ct and smaller are in a better spot. Larger fruit remains in a tough spot. About 3 weeks left on the Normal crop, then Flora Loca will come into play. California season is in full swing.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good
California (April - July)	Light	\$\$\$	Good



### **Bell Peppers**

Georgia is winding down as North Carolina begins harvest, though demand remains soft due to slower picking. Additional regional programs will start soon, boosting overall supply. On the West Coast, supply is steady with Coachella wrapping up and Bakersfield starting.

Commod	lity/Region	Supply	Price	Quality
Florida (Nove	a mber - May)	Light	<b>\$\$</b> \$	Good
Mexico (Nov		Light	<b>\$\$</b> \$	Good













### Berries (Blackberries)

West Coast California production is expected to begin in mid-June to early July. Availability in Mexico is declining, while Georgia is anticipated to see light production over the coming weeks.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Light	<b>\$\$</b> \$	Fair



### Berries (Blueberries)

Production in California's Central Valley is beginning to decline, with some shippers finishing last week. The Pacific Northwest remains on track to start in about two weeks. Georgia is slowing down, while North Carolina is seeing light production.

С	ommodity/Region	Supply	Price	Quality
	California (Year Round)	Light	<b>\$\$</b> \$	Good
	Dover, Florida (Year Round)	Light	<b>\$\$</b> \$	Good
	McAllen, TX (October - May)	Light	<b>\$\$</b> \$	Good



### **Berries (Raspberries)**

Crossings from Central Mexico and Baja are increasing, while significant West Coast California production is not expected to begin until late June.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Light	<b>\$\$</b> \$	Good
McAllen, TX (October - Mav)	Light	<b>\$\$</b> \$	Fair



## **Berries (Strawberries)**

Production in Salinas and Watsonville continues to be limited due to the cooler temperatures experienced over the past several weeks. Growers are reporting only modest yield increases compared to last week. In Santa Maria, overall production is naturally declining as the region moves well beyond its peak season. Some older plantings are being diverted to processing instead of the fresh market, shifting more demand to northern regions and helping to keep markets firm.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Steady	\$\$\$	Good









#### <u>Broccoli</u>

Broccoli supplies remain strong for both bunch and crowns, with quality ranging from fair to good this week. The market is expected to stay steady heading into next week.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good
Santa Maria, California (Year Round)	Steady	<b>\$\$</b> \$	Good



### **Brussel Sprouts**

The Brussels sprout market remains steady on the higher side this week, with good quality. Expect market conditions to hold firm through the week.

Commodity/Region	Supply	Price	Quality
Mexico (December-August)	Steady	<b>\$\$</b> \$	Good
Oxnard / Salinas, CA (May - July) (July-Dec)	Steady	<b>\$\$</b> \$	Good



#### **Carrots**

Harvest has resumed in the Bakersfield region following the conclusion of the Desert Imperial Valley season. Sizing remains strong. Please remember to submit snack pack orders at least 48 hours in advance.

C	Commodity/Region	Supply	Price	Quality
	Imperial Valley (February - May)	High	<b>\$</b> \$\$	Excellent
	Kern County (October - Feb)	Steady	<b>\$\$</b> \$	Good
•	Various Northwest Regions (July - October)	Steady	<b>\$\$</b> \$	Good



## Cauliflower

Cauliflower supplies and quality remain strong across all sizes this week. The market is expected to stay steady into next week.

C	ommodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good
	Santa Maria, California (Year Round)	Steady	<b>\$\$</b> \$	Good
_	Salinas, CA (May - Oct)	Steady	<b>\$\$</b> \$	Good



#### **Celery**

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Good availability will continue throughout the week for this commodity. Shippers in Southern California are being flexible, so please keep this in mind when scheduling loads. All sizes are available, and with only slight seeder reported, quality is expected to remain strong both north and south. The market is steady.

Commodity/Region	Supply	Price	Quality
Oxnard, California (Year Round)	Steady	<b>\$\$\$</b>	Good



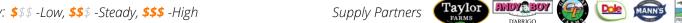
















## Citrus (Grapefruit)

Star Rubies are currently available, with peak supplies in 40ct and larger sizes, shipped from Riverside and the San Joaquin Valley.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Steady	<b>\$\$</b> \$	Good
Texas (October - April)	Light	\$\$\$	Good



### Citrus (Lemons)

ALERT

Markets continue to lean toward the stronger side, with 165ct and smaller sizes remaining slightly tighter. District 1 (San Joaquin Valley) has finished, and District 2 (Ventura County/Oxnard) is now the primary growing region.

Commodity/Region	Supply	Price	Quality
CA Desert/Yuma (October - February)	Steady	<b>\$\$</b> \$	Good
Oxnard/Ventura (February - September)	Steady	<b>\$\$</b> \$	Good
San Joaquin Valley (October - May)	High	<b>\$</b> \$\$	Good



### Citrus (Limes)

The market is fairly steady, with larger sizes remaining tight and lower prices on smaller fruit. A forecast of heavy rain will help fruit size improve, but it may also delay harvest, leading to reduced supply later this week. Expect prices to stay steady to slightly higher.

Commodity/Region	Supply	Price	Quality
Veracruz (Year Round)	Steady	<b>\$\$</b> \$	Good



## Citrus (Oranges)

The navel season is nearly complete, with Valencia oranges expected to come into full production within the next week. Currently, Valencias are peaking on 113ct and 138ct sizes as the season begins, with sizing expected to increase as it progresses. At this stage, 24-48 hours of gas treatment is being used to enhance the Valencia's color. Brix levels range from 11 to 13, and the fruit is tasting excellent.

Commodity/Region	Supply	Price	Quality
San Joaquin Valley (Year Round)	Steady	<b>\$\$</b> \$	Excellent



#### <u>Cucumber</u>

Supply remains steady from Georgia, North Carolina, New Jersey, and Baja, with quality varying by region. Georgia is experiencing rain-related challenges, while North Carolina and Baja maintain good consistency. Central Mexico is showing signs of heat stress, but overall supply remains solid.

Commodity/Region	Supply	Price	Quality
Florida (Nov May)	Steady	<b>\$\$</b> \$	Good
Mexico (November - May)	Steady	<b>\$\$</b> \$	Good

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## Eggplant

Markets are fairly steady on both coasts, with good availability and quality in California and Georgia.

Commodity/Region	Supply	Price	Quality
Mexico (Nov May)	Steady	<b>\$\$</b> \$	Good
Florida	Steady	<b>\$\$</b> \$	Good



## **Garlic**

Garlic quality from Mexico remains fair, with moderate yields expected to continue into next week.

Commodity/Region	Supply	Price	Quality
East Coast (Year Round)	Steady	<b>\$\$</b> \$	Good
Bakersfield, California (Year Round)	Light	<b>\$\$</b> \$	Fair
Gilroy, California (Year Round)	Steady	<b>\$\$</b> \$	Good



## Grapes (Green / Red)

ALERT

The grape market has stabilized as the actual impact of the storm two weeks ago becomes clear, rather than the initially anticipated damage. Green grapes will remain tight until Bakersfield begins in July, while red grapes are expected to be more available, with prices staying mostly steady until then.

#### **Grapes (Green)**

Commodity/Region	Supply	Price	Quality
Mexico	High	<b>\$</b> \$\$	Good

#### **Grapes (Red)**

Commodity/Region	Supply	Price	Quality
Mexico (May - June)	High	<b>\$</b> \$\$	Good



### **Green Onions**

Green onion supplies and quality remain strong, with the market expected to stay steady through next week.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good



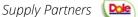
#### **Kale**

PRO\*ACT

Kale supplies and quality continue to be strong this week, with steady market conditions expected to carry into next week.

С	ommodity/Region	Supply	Price	Quality
	Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good
	Oxnard, California (Year Round)	Steady	<b>\$\$</b> \$	Good
	Salinas, California (May - October)	Steady	<b>\$\$</b> \$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High















#### Lettuce Iceberg

Good availability for this commodity is expected to continue throughout the week. Some shippers in both Northern and Southern California are offering flexible pricing on volume orders. Weights are ranging from 39 to 44 pounds. There have been minimal reports of slight misshapen heads and minor outer leaf discoloration. Overall, supplies will exceed demand, making this an ideal product to promote all week.

Commodity/Region	Supply	Price	Quality
Santa Maria, California (March-December)	Light	\$\$\$	Fair
Salinas, California (May - October)	Light	\$\$\$	Fair



## <u>Lettuce Leaf</u>

The market for Romaine, as well as green and red leaf, has firmed up, with lighter supplies of Romaine hearts expected. This market is more active. Fringe and tip burn have been reported on arrivals, though only minimally. Overall quality remains above average, with good weights and sizing across all leaf items. Supplies are moderate and are expected to remain steady throughout the week.

Commodity/Region	Supply	Price	Quality
Salinas, California (May - October)	Steady	<b>\$\$</b> \$	Fair



### **Lettuce Tender Leaf**

Most tender leaf items are showing good quality and strong supplies. Some cilantro fields have experienced yellowing, leading to lower yields. Aside from cilantro, these markets are expected to remain steady going into next week.

Commodity/Region	Supply	Price	Quality	
Mexico (Year Round)	Steady	<b>\$\$</b> \$	Good	
Oxnard, California (Year Round)	Steady	<b>\$\$</b> \$	Good	
Yuma, AZ (Nov May)	Steady	<b>\$\$</b> \$	Good	



## Melon (Cantaloupe)

Cantaloupe supply is strong, driven by the recent heat wave in Yuma and the Imperial Valley, where daytime temperatures have remained above 110°F. The crop is peaking on 9s, with Brix levels ranging from 13 to 16.

Commodity/Region	Supply	Price	Quality
Central America (December - May)	Steady	<b>\$\$</b> \$	High











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### Melon (Honeydew)

Honeydew supply is strong, fueled by the ongoing heat wave in Yuma and the Imperial Valley, with daytime temperatures exceeding 110°F. The crop is peaking on 5/6 sizes, with Brix levels between 13 and 16. Mexican honeydews are offering excellent quality and a wider range of sizes.

Commodity/Region	Supply	Price	Quality
Arizona (June-July) (October-November)	Steady	<b>\$\$</b> \$	Good



#### Melon (Watermelon)

Domestic watermelons are currently available in Florida and are expected to begin in California by the end of June. Mexican watermelons remain in good supply amid low demand. Suppliers anticipate strong demand for the upcoming holidays, with volume deals available.

Commodity/Region	Supply	Price	Quality
Arizona (June-July)	Steady	<b>\$\$</b> \$	Good
(October-November)	-		



#### **Mushroom**

Excellent supplies and promotable volumes continue to be available.

Commodity/Region	Supply	Price	Quality
Nationwide	High	<b>\$</b> \$\$	Good



#### **Onions**

Onions are currently available from California and New Mexico. In California, the desert season has ended, with movement shifting to Central California. The New Mexico crop began the week of June 9, 2025. Onion seasons in Texas and Georgia are winding down, while Mexico will continue production through the end of June.

C	ommodity/Region	Supply	Price	Quality
	Eastern Orgeon/Parma, ID (August - April)	High	<b>\$</b> \$\$	Excellent
	San Joaquin Valley (May - August)	Light	<b>\$</b> \$\$	Good
	Tri-Cities, Washington (July - April)	High	\$\$\$	Good



### **Pears**

The domestic pear market remains stable to slightly lower, even with limited supply. Conditions are expected to hold steady through mid-July, when California's new Bartlett crop is set to arrive.

Commodity/Region	Supply	Price	Quality
Hood River, Oregon (August-July)	Light	<b>\$\$</b> \$	Good
Yakima, Washington (August-July)	Light	<b>\$\$\$</b>	Good









### <u>Pineapples</u>

Pineapple supplies continue to look strong, with large crownless pineapples remaining in high demand. Minimal substitutions are expected in the weeks ahead.

Commodity/Region	Supply	Price	Quality
Costa Rica (Year round)	Light	<b>\$\$</b> \$	Good



#### **Potatoes**

The market is expected to remain steady, though 40-70 count potatoes will stay tight until August. The Burbank variety will be available throughout the summer. FOB pricing remains stable, with delivered pricing currently driving the market. New plantings are already in the ground in Eastern Idaho, with harvest anticipated to begin in mid-August. Demand for red potatoes is down, while yellows remain stable.

Commodity/Region	Supply	Price	Quality
Idaho Falls, Idaho (August-July)	Steady	<b>\$\$\$</b>	Good
Pasco, Washington (August-July)	Steady	<b>\$\$</b> \$	Excellent



#### Squash

Good volume across the board. In the West, we are now in full production out of Fresno and Baja/Santa Maria, with some lingering supply from Sonora. Quality remains good.

Commodity/Region	Supply	Price	Quality	
Mexico (November - May)	Steady	<b>\$\$</b> \$	Good	
Florida (Nov May)	Steady	<b>\$\$</b> \$	Good	



#### **Stone Fruit**

Yellow and white peaches and nectarines are in good supply, with larger and better varieties arriving weekly. Plums have started, and volume is increasing. The California cherry season is nearly finished, while Washington has begun harvesting. The Washington crop looks strong, with sizes peaking in the 10-10.5-row range.

Commodity/Region	Supply	Price	Quality
San Joaquin Valley (May-October)	Steady	<b>\$\$</b> \$	Good



#### **Tomatoes**

Grape supply varies across regions, with Baja delivering the most consistent quality and volume this week. Round tomatoes are readily available despite recent weather challenges, with new Eastern harvests expected by early July. Roma tomatoes remain tight in the East, while Mexico offers more stable volumes but with variable quality.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	<b>\$</b> \$\$	Good
Florida (November - May)	Steady	<b>\$</b> \$\$	Good









## Weather Undates



### **CALIFORNIA**

Maximum temperatures will peak on Wednesday as high pressure dominates the region. Morning lows will range from the mid-40s to mid-50s, with daytime highs reaching the mid-60s to mid-70s near the coast, mid-70s to 90°F in the coastal valleys, and mid-90s to 101°F south of Soledad. The high-pressure system will weaken as a low-pressure system approaches Thursday, bringing a cooling trend with Saturday's highs dropping to the low 70s to mid-80s away from the coast.



## **MEXICO**

Isolated to scattered showers and thunderstorms are expected over Central Mexico through the weekend. Precipitation totals will generally range from 0.10" to 0.35", with higher amounts possible in some thunderstorms. Temperatures will be slightly below normal due to increased shower activity and humidity, with peak afternoon highs in the mid-70s to mid-80s on Wednesday, then mostly mid-60s to mid-70s from Thursday through Sunday. Lows will range from the upper 50s to mid-60s throughout the weekend.



## **FLORIDA**

Warm and humid weather will persist through the weekend. Surface heating and sea breeze fronts will trigger isolated to scattered afternoon and evening showers and thunderstorms through June 22nd. Rainfall totals will generally range from 0.05" to 0.20" in most showers, with higher amounts possible within some thunderstorms. Winds will occasionally reach near 20 mph across much of southeast Florida and the Tampa Bay area through Friday. Maximum temperatures will range from the mid-80s to mid-90s, with lows in the low to upper 70s over the next five days.



## **ARIZONA**

Afternoon highs will remain in the 110s across most valleys on Wednesday and Thursday, but an upper-level trough moving into the western states will bring cooling back to seasonable normals—or slightly cooler—by Sunday. Morning lows are expected to stay in the low to mid-70s through Friday, dropping to the mid-60s to low 70s over the weekend.

## Freight Updates

Truck market is steady this week in most regions of the US with the exception of New Mexico where Onion and Pepper crops are starting to come into full swing. Please be advised that advanced bookings are highly encouraged. Expect fuel prices in California to rise starting July 1<sup>st</sup> as state legislation has approved a \$0.65ct per gallon increase to all motor vehicle fuels.



J.S. On-Highway Diesel Fuel Prices*(dollars per gallon)					full history 🛗 XL	
			Change from			
	06/02/25	06/09/25	06/16/25	week ago	year ago	
U.S.	3.451	3.471	3.571	♠ 0.100	♦ -0.164	
East Coast (PADD1)	3.517	3.525	3.621	♠ 0.096	♦ -0.213	
New England (PADD1A)	3.885	3.884	3.895	♦ 0.011	<b>♦</b> -0.190	
Central Atlantic (PADD1B)	3.766	3.761	3.782	♦ 0.021	♦ -0.268	
Lower Atlantic (PADD1C)	3.384	3.399	3.532	♦ 0.133	♦ -0.195	
Midwest (PADD2)	3.388	3.429	3.537	♦ 0.108	♦ -0.084	
Gulf Coast (PADD3)	3.097	3.109	3.212	♦ 0.103	♦ -0.260	
Rocky Mountain (PADD4)	3.453	3.481	3.548	♦ 0.067	♦ -0.134	
West Coast (PADD5)	4.221	4.217	4.310	♦ 0.093	♦ -0.107	
West Coast less California	3.745	3.764	3.902	♦ 0.138	♦ -0.082	
California	4.768	4.739	4.781	♦ 0.042	♦ -0.134	

<sup>\*</sup>prices include all taxes

For more information: <a href="https://www.eia.gov/petroleum/gasdiesel/">https://www.eia.gov/petroleum/gasdiesel/</a>

## Grop Appdates

Tropical activity Continues in the Eastern Pacific as hurricane Erick forms off the coast of Southern Mexico. Erick is forecast to reach major hurricane strength before making landfall in Southwestern Mexico near the states of Oaxaca and Guerrero early Thursday. Erick will begin to weaken after making landfall, moving north into Michoacan, Colima and Jalisco. Erick will bring powerful and heavy rains across Southwestern Mexico over the next few days. These regions have already received significant precipitation and hail from previous tropical systems with extensive damage reported in some iceberg and romaine fields. Numerous crops will be in the line of fire with Erick, depending on the track and intensity of the storm. It will take some time for growers to conduct crop assessments following the storm.



We will be watching the tropics and keep you up to date as to the potential impacts on the various crops and growing regions as reports become available.







TIM LYNCH
QUALITY ASSURANCE MANAGER

