

The Source

Commodity of the Month - Carrots

MARKET ALERTS

Asparagus: Extreme heat in Mexico cut yields and quality, with Sonora fields closing soon. Production shifts to Baja in April and Central Mexico in May. Peru asparagus volume is rising, though quality concerns remain, and air freight costs are climbing.

Bell Peppers: Florida and Mexico supplies are limited, with colored peppers short; market may ease late April as production ramps.

Brussel Sprouts: Brussels sprout supplies are strong and markets should stay steady.

Carrots: Bakersfield harvest is done; Imperial Valley just starting. Small carrots now, sizing should improve in 3–4 weeks.

Citrus (Limes): Market stable but limited; small fruit peaking, large scarce. Relief unlikely until post-Cinco de Mayo.

Citrus (Oranges): California Navels are mostly large (56/72 count); small sizes remain tight. Flexibility and larger-size substitutions needed until Valencias start in early April.

Cucumbers: Mexico and Florida supplies are tight; market elevated, easing in 1–2 weeks.

Eggplant: Florida light, Mexico strong; market may soften mid-late April.

Pineapple: Pineapple supplies tightening, crowned and organic sizes limited; improvement expected in 2–4 weeks.

Tomatoes: Supply critically short; weather issues limit yields. Some relief possible late April, but markets remain high. New Jalisco crop approaching.

APRIL 8, 2026

CROP UPDATES

The produce industry is transitioning from desert regions to Salinas, causing temporary slowdowns and tighter supply as operations shift. This is pushing prices up for items like lettuce, broccoli, celery, and Brussels sprouts, with broccoli especially limited but good quality. Strawberries are plentiful with mixed pricing between regions, while other berries remain in short supply. Citrus is also shifting from navels to Valencias, and lemon supply is tight, especially for smaller, higher grade fruit. Overall, markets are firming, with conditions expected to stabilize as the transition continues. [Read more](#)

WEATHER

California: Highs cool to near normal midweek; rain Thursday–Friday (¼–1"), clearing Sunday with lows in mid-30s.

Mexico: Warm through weekend with isolated showers; highs mid 70s–upper 80s, lows upper 40s–low 60s.

Florida: Showers Wednesday–Sunday, temps warming; Tampa winds 30–35 mph easing to 20, SE Florida 20–30 mph.

Arizona: Highs mid–upper 90s Wed–Thu, cooling weekend; rain Saturday in SE California, Yuma, and central Arizona.

FREIGHT

This week freight says goodbye to Yuma, and hello, Salinas! We are thrilled to be back in our home region and ready to launch our Spring/Summer 2026 season! We will be attending the Pro*Act summit in Orlando Florida 4/12 to 4/15 and look forward to seeing you there!



IN PEAK SEASON

- Avocados
- Oranges
- Potatoes
- Grapes
- Pears
- Strawberries

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Commodity Updates



Apples

The apple market is steady to slightly higher as supplies gradually tighten. Retail bag programs continue to absorb smaller fruit, so foodservice operators may need to stay flexible with sizing. Supplies of size 100 and smaller are especially limited across Cosmic Crisp, Honeycrisp, Pink Lady, and Gala, and this is expected to continue until the new crop arrives.

Commodity/Region	Supply	Price	Quality
Hudson, New York (September - June)	Steady	\$\$\$	Good



Asparagus



Mexico's main growing regions have faced extreme heat, cutting yields up to 30% and limiting packable quality. Supply met holiday demand but stressed late-season fields, with quality declining and many Sonora fields closing within 7-10 days. Production will shift to southern Baja in April and Central Mexico in May. Peru asparagus volume is rising, though high temperatures raise quality concerns. Significant volume is expected by mid-April, while air freight costs continue to climb into May.

Commodity/Region	Supply	Price	Quality
Caborca (Year Round)	Light	\$\$\$	Fair
Peru (Year Round)	Light	\$\$\$	Fair
Mexico (November - May)	Light	\$\$\$	Fair



Avocados

Markets remain steady at lower levels with ample fruit on the trees and consistent demand. Peak sizes are 48 count, and with dry matter and oil content in the low 30s, the fruit is eating very well. Updates will follow if anything changes on the avocado front.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	High	\$\$\$	Good
California (April - July)	Light	\$\$\$	Good



Bell Peppers



Florida is delayed by heavy rain, with meaningful volume still more than two weeks out and early yields weakened after the freeze. Mexico crossings remain very limited, with colored peppers extremely short due to early green picking. The market is expected to ease in late April as California and Florida production ramps up, with potential promotional volume emerging.

Commodity/Region	Supply	Price	Quality
Florida (November - May)	Light	\$\$\$	Poor
Mexico (November - May)	Light	\$\$\$	Fair

Price Key: \$\$\$ -Low, \$\$ -Steady, \$ -High

Supply Partners



Commodity Updates



Berries (Blackberries)

Supplies are light out of Central Mexico, and California is still a couple of weeks away from starting production.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Light	\$\$\$	Good



Berries (Blueberries)

Supplies are light but steady out of Central Mexico, while California is producing limited volume in the Central Valley. The Pacific Northwest is expected to begin in about three weeks, starting in Oregon and then moving into Washington.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Light	\$\$\$	Good
Dover, Florida (Year Round)	Light	\$\$\$	Good
McAllen, Texas (Year Round)	Light	\$\$\$	Good



Berries (Raspberries)

Supplies from CEMEX and Baja remain light, keeping markets elevated as demand continues to exceed supply. Some quality issues persist.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Light	\$\$\$	Good
McAllen (October - May)	Light	\$\$\$	Good



Berries (Strawberries)

Berry production is strong from Salinas, Watsonville, Santa Maria, and Oxnard. Demand is good but expected to ease into the weekend. Cooler weather is helping maintain quality, with less bruising reported.

Commodity/Region	Supply	Price	Quality
California (Year Round)	High	\$\$\$	Good
Dover, Florida (Year Round)	Light	\$\$\$	Fair

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High

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Commodity Updates



Broccoli

Broccoli supplies are gradually tightening, and the market is expected to rise slightly next week.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$\$\$	Good
Santa Maria, California (Year Round)	Steady	\$\$\$	Good
Salinas, California (May- October)	Steady	\$\$\$	Good



Brussel Sprouts

ALERT

Brussels sprout supplies remain very good, and the market is expected to stay steady into next week.

Commodity/Region	Supply	Price	Quality
Mexico (December-August)	Steady	\$\$\$	Fair
Oxnard / Salinas, CA (May - July) (July-Dec)	Steady	\$\$\$	Fair



Carrots

ALERT

Harvest in Bakersfield is finished, with only light activity starting in the Imperial Valley. Carrot sizing is currently small, as early harvesting was limited to protect the crop. Warm, dry weather over the next 3-4 weeks should improve sizing and availability, helping stabilize the California carrot market.

Commodity/Region	Supply	Price	Quality
Imperial Valley (February - May)	High	\$\$\$	Excellent
Kern County (October - Feb)	Light	\$\$\$	Good
Various Northwest Regions (July - October)	Steady	\$\$\$	Good



Cauliflower

Cauliflower supplies are gradually tightening, and the market is expected to rise slightly next week.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$\$\$	Fair
Santa Maria, California (Year Round)	Steady	\$\$\$	Good
Salinas, California (May - October)	Light	\$\$\$	Good



Celery

This market is much stronger than in previous weeks. With Yuma finished and southern California supplies limited, expect moderate to light availability this week. Thirty-six counts are the most limited, while larger sizes are more available. Slight seeder has been reported.

Commodity/Region	Supply	Price	Quality
Oxnard, California (Year Round)	Steady	\$\$\$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High

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Commodity Updates



Citrus (Grapefruit)

Star Ruby grapefruits are available, peaking at 48 count, and are being shipped from Riverside and the San Joaquin Valley.

Commodity/Region	Supply	Price	Quality
California (Year Round)	Steady	\$\$\$	Good
Texas (October - April)	Light	\$\$\$	Good



Citrus (Lemons)

District 3 (CA Desert/AZ) is finished. District 1 (San Joaquin Valley) is now the main growing region, peaking in 115, 95, and 140 count. District 2 (Oxnard/Ventura) is expected to ramp up late March to early April. Markets are starting to rise on 165 and 200 count as product sizes up.

Commodity/Region	Supply	Price	Quality
CA Desert/Yuma (October - February)	Steady	\$\$\$	Good
Oxnard/Ventura (February - September)	Light	\$\$\$	Fair
San Joaquin Valley (October - May)	Steady	\$\$\$	Good



Citrus (Limes)

ALERT

The market stabilized after the holiday, but short-term supply is limited due to Mexico's Holy Week slowdown. Fruit is peaking on smaller sizes (200-250), while larger sizes (175+) remain scarce and expensive. Offshore supplies from Peru and Colombia are easing pressure, but significant price relief is unlikely until after Cinco de Mayo.

Commodity/Region	Supply	Price	Quality
Veracruz (Year Round)	Light	\$\$\$	Good



Citrus (Oranges)

ALERT

The California Navel crop is heavily weighted toward larger sizes, peaking on 56 and 72 count fruit. Small sizes (113 and 138 count) are extremely limited and expected to remain tight through the rest of the Navel season and into the Valencia transition, which could start in early April. Flexibility with size and grade will be needed to fill orders, with substitutions to larger Navels likely. Suppliers will hold to contract size averages, so schools and DOD programs should be encouraged to take 88 or 72 count fruit.

Commodity/Region	Supply	Price	Quality
San Joaquin Valley (Year Round)	Light	\$\$\$	Fair



Cucumber

ALERT

Mexico supply remains tight, with Baja starting but limited and priced at a premium. Florida harvest is delayed by rain, with production slowly ramping over the next 10-14 days. The market is elevated as demand exceeds supply, with gradual relief expected in 1-2 weeks.

Commodity/Region	Supply	Price	Quality
Florida (November - May)	Light	\$\$\$	Good
Mexico (November - May)	Light	\$\$\$	Good

Price Key: \$\$\$ -Low, \$\$ -Steady, \$ -High

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Commodity Updates



Eggplant

ALERT

Florida volume is slowly improving but still light, keeping the market active. Mexico demand is strong through the holidays, with supply expected to improve post-Easter. The market is likely to soften by mid to late April, making it a good promotion candidate.

Commodity/Region	Supply	Price	Quality
Mexico (November - May)	Light	\$\$\$	Good
Florida (November - May)	Light	\$\$\$	Good



Garlic

The California garlic crop is progressing with good quality, complemented by ongoing Mexican supplies.

Commodity/Region	Supply	Price	Quality
East Coast (Year Round)	Steady	\$\$\$	Good
Bakersfield, California (Year Round)	Steady	\$\$\$	Good
Gilroy, California (Year Round)	Steady	\$\$\$	Good



Grapes

The grape market is trending upward as heavy rainfall in Chile has impacted remaining supplies, potentially ending the Chilean deal early. Green grapes are under pressure due to declining arrivals and strong retail demand, while retailers are promoting red grapes, narrowing the price gap. These conditions are expected to continue until Mexican production begins in May.

Grapes (Green)

Commodity/Region	Supply	Price	Quality
	Steady	\$\$\$	Good

Grapes (Red)

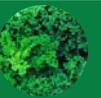
Commodity/Region	Supply	Price	Quality
	Steady	\$\$\$	Good



Green Onions

Green onion supplies remain good overall and are expected to stay steady into next week, depending on heat conditions.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$\$\$	Good



Kale

Kale supplies and quality remain mostly good and are expected to stay consistent into next week.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$\$\$	Good
Oxnard, California (Year Round)	Steady	\$\$\$	Good
Salinas, California (May - October)	Steady	\$\$\$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High

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Commodity Updates



Lettuce Iceberg

Yuma production is finished, and Huron will wrap up this week, while Salinas and Santa Maria continue supplying. Pricing is expected to stay competitive, with heavier production due to warm temperatures. Planting gaps are expected in 2-4 weeks, and overall quality remains above average.

Commodity/Region	Supply	Price	Quality
Santa Maria, California (March-December)	Light	\$\$\$	Fair
Salinas, California (May - October)	Light	\$\$\$	Fair



Lettuce Leaf

Romaine, green leaf, and red leaf are slightly more active in the market. Some suppliers are offering volume romaine orders, so promote as much as possible. The market should ease in a few weeks. Yuma production finishes this week, with slight tip and fringe burn reported. Romaine hearts are expected to tighten next week.

Commodity/Region	Supply	Price	Quality
Salinas, California (May - October)	Steady	\$\$\$	Fair



Lettuce Tender Leaf

Tender leaf items like spinach, cilantro, and arugula are in good supply, though minor insect damage and discoloration are present. Supplies are expected to tighten next week with the heat wave in Yuma.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Steady	\$\$\$	Good
Oxnard, California (Year Round)	Steady	\$\$\$	Good
Yuma, Arizona (November - May)	High	\$\$\$	Good



Melon (Cantaloupe)

Offshore cantaloupes are available in California, Texas, Florida, and the Northeast, with prices rising due to strong demand. Retailers are capitalizing on warmer temperatures and prebooked orders. Domestic cantaloupes are expected to start arriving within the next month.

Commodity/Region	Supply	Price	Quality
Central America (December - May)	Steady	\$\$\$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High

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Commodity Updates



Melon (Honeydew)

Offshore and Mexican Honeydews are available but are expected to have issues throughout the month of April. Fields in Guatemala and Honduras have experienced issues with plant virus impacted leaving Mexican honeydews to supplement the market.

Commodity/Region	Supply	Price	Quality
Arizona (June-July) (October-November)	Steady	\$\$\$	Good



Melon (Watermelon)

Mexico supply has improved and pricing has stabilized, with deals expected as domestic watermelons come into season.

Commodity/Region	Supply	Price	Quality
Arizona (June-July) (October-November)	Steady	\$\$\$	Good



Mushroom

Supplies and availability are excellent.

Commodity/Region	Supply	Price	Quality
Nationwide	High	\$\$\$	Excellent



Onions

Onion quality from Idaho and Washington is being monitored. Texas onions are available, and California's season starts this week. Transportation costs, up \$1 week over week, are driving the market.

Commodity/Region	Supply	Price	Quality
Eastern Orgeon/Parma, ID (August - April)	High	\$\$\$	Excellent
San Joaquin Valley (May - August)	Light	\$\$\$	Good
Tri-Cities, Washington (July - April)	High	\$\$\$	Good



Pears

The pear market is gradually rising. Bartletts are finished, easing pressure on Anjous. Red pears are in adequate supply, and Bosc pears are plentiful.

Commodity/Region	Supply	Price	Quality
	Steady	\$\$\$	Good

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High

Supply Partners



Commodity Updates



Pineapples

ALERT

Pineapple supplies are tightening as demand rises, with 6/7 count crowned sizes very limited and expected to take 2-4 weeks to improve. Overall supply is slightly lower than previous weeks. Crownless 8 and 10 count sizes and organic pineapples remain tight, while bunker fuel costs will impact Q2 pricing.

Commodity/Region	Supply	Price	Quality
Costa Rica (Year round)	Light	\$\$\$	Good



Potatoes

Supplies and demand are good, with sheds making deals on 40, 50 count, and #2 potatoes. Smaller sizes are harder to find. Burbank potatoes are now available, with Norkoths as the main variety. Washington potatoes are high quality, peaking on mid sizes, while large and small counts remain tight. Florida colored potatoes are limited due to the freeze. Trucking and rising fuel costs are driving the market.

Commodity/Region	Supply	Price	Quality
Idaho Falls, Idaho (August-July)	Steady	\$\$\$	Good
Pasco, Washington (August-July)	Steady	\$\$\$	Excellent



Squash

Supplies and demand are good, with sheds making deals on 40, 50 count, and #2 potatoes. Smaller sizes are harder to find. Burbank potatoes are now available, with Norkoths as the main variety. Washington potatoes are high quality, peaking on mid sizes, while large and small counts remain tight. Florida colored potatoes are limited due to the freeze. Trucking and rising fuel costs are driving the market.

Commodity/Region	Supply	Price	Quality
Mexico (June - September)	High	\$\$\$	Good
Florida (November - May)	Steady	\$\$\$	Good



Stone Fruit

Imported kiwi are slightly higher on light supplies from Greece and Italy. Chilean kiwi is expected to start in about two weeks. Domestic stone fruit, including apricots, peaches, and cherries, will begin at the end of the month with light supplies, with more volume coming in May.

Commodity/Region	Supply	Price	Quality
San Joaquin Valley	Steady	\$\$\$	Good



Tomatoes

ALERT

Supply remains critically short across all regions, with AOG and force majeure issues driving contracts and record-high prices. Weather challenges—Florida freeze, Mexico heat, and California greenhouse delays—are limiting yields and shelf life, with the best quality coming from greenhouses. Some relief is possible late April to May, but markets remain elevated as rounds are scarce, and demand shifts to other varieties. New crop from Jalisco is approaching.

Commodity/Region	Supply	Price	Quality
Mexico (Year Round)	Light	\$\$\$	Fair
Florida (November - May)	Light	\$\$\$	Fair

Price Key: \$\$\$ -Low, \$\$\$ -Steady, \$\$\$ -High

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Weather Updates



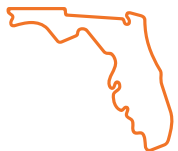
CALIFORNIA

High pressure weakens Wednesday, bringing cooler temps near normal. Morning lows will range from the upper 30s to low 50s, with daytime highs in the mid 60s to mid 80s. A low moves in Thursday, further cooling temps and bringing rain through the weekend, heaviest Thursday night into Friday, with totals of $\frac{1}{4}$ to 1 inch. Skies clear Sunday, with lows dropping to the mid 30s.



MEXICO

Warm temperatures are expected through the weekend, with widely isolated showers through April 12. Highs will range from the mid 70s to mid 80s through Friday, upper 70s to upper 80s on Saturday, and low 70s to low 80s on Sunday. Lows will be upper 40s to upper 50s through Thursday, low to upper 50s Friday and Saturday mornings, and low 50s to low 60s Sunday morning.



FLORIDA

Isolated to scattered showers are expected Wednesday into Thursday, then isolated showers Friday through Sunday. Temperatures will warm later in the week. Winds in the Tampa Bay area will gust 30–35 mph through Thursday, easing to around 20 mph Friday. Southeast Florida will see gusts of 20–30 mph through Friday.



ARIZONA

Highs will stay in the mid to upper 90s in most valleys Wednesday and Thursday, then gradually cool through the weekend as a low-pressure trough moves through the Southwest. Rain chances reach southeast California by Saturday morning, expanding into Yuma and central Arizona Saturday afternoon.

For more information: <https://www.ventusky.com/?p=31.4;-89.7;3&l=rain-3h>

Freight Updates



This week freight says goodbye to Yuma, and hello, Salinas! We are thrilled to be back in our home region and ready to launch our Spring/Summer 2026 season! We will be attending the Pro*Act summit in Orlando Florida 4/12 to 4/15 and look forward to seeing you there!



U.S. On-Highway Diesel Fuel Prices*(dollars per gallon)

[full history](#) [XLS](#)

	03/23/26	03/30/26	04/06/26	Change from		
				2 year ago	year ago	week ago
U.S.	5.375	5.401	5.643	↑ 1.582	↑ 2.004	↑ 0.242
East Coast (PADD1)	5.480	5.535	5.740	↑ 1.622	↑ 2.027	↑ 0.205
New England (PADD1A)	5.759	5.825	5.997	↑ 1.692	↑ 1.991	↑ 0.172
Central Atlantic (PADD1B)	5.629	5.834	5.980	↑ 1.708	↑ 2.097	↑ 0.146
Lower Atlantic (PADD1C)	5.395	5.394	5.624	↑ 1.582	↑ 2.004	↑ 0.230
Midwest (PADD2)	5.160	5.105	5.304	↑ 1.293	↑ 1.725	↑ 0.199
Gulf Coast (PADD3)	5.134	5.105	5.415	↑ 1.655	↑ 2.077	↑ 0.310
Rocky Mountain (PADD4)	5.174	5.270	5.412	↑ 1.404	↑ 1.913	↑ 0.142
West Coast (PADD5)	6.310	6.596	6.924	↑ 2.201	↑ 2.606	↑ 0.328
West Coast less California	5.826	6.056	6.366	↑ 2.109	↑ 2.490	↑ 0.310
California	6.870	7.219	7.567	↑ 2.308	↑ 2.740	↑ 0.348

*prices include all taxes

For more information: <https://www.eia.gov/petroleum/gasdiesel/>

Crop Updates



Transition Is Upon Us

We're in the transition window. Product is shifting, crews are adjusting, and markets are starting to climb.

The first full week of April marks a key shift across the industry, as processors make their move back to Salinas and the spring transition gets underway.

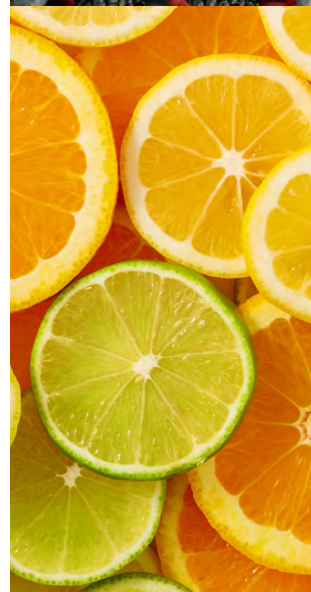
As expected, the move doesn't come without some friction. Early in the transition, we typically see slower load times as new crews get acclimated to the region and operations reset for the season. At the same time, many growers are now into their third week of harvesting in Salinas, and markets are starting to respond.

We're already seeing upward pressure on lettuce, romaine, broccoli, Brussels sprouts, and celery as the desert winds down and the coast ramps up.

Broccoli is a good example of where things are headed. Desert production is finishing up with lighter yields and some quality pressure from recent heat, while Salinas is just getting going. Quality out of the gate looks good, but supplies remain limited industry-wide, keeping markets elevated through April. Pest pressure is already being noted in some lots, which will be something to watch as we move forward.

Brussels sprouts and celery are following a similar pattern. The initial flush of supply has passed, yields are coming in lighter, and markets are beginning to inch higher. Celery, in particular, is seeing the typical tightening as the desert deal wraps up, with Oxnard bridging the gap before Salinas gets fully underway.

Berries are also in transition, but in a much different way.



Crop Updates



Strawberries are now coming out of all five growing regions, with warmer weather earlier in the season pushing production forward. Santa Maria is ramping up with strong quality, while Salinas and Watsonville have started earlier than expected and are looking clean with the current cooler conditions. Oxnard is just past its peak and starting to taper.

The result is a split market, with southern fruit trading lower and northern districts holding firmer pricing.

Across the rest of the berry complex, supply remains tight. Blueberries, blackberries, and raspberries are all in a demand-exceeds-supply situation as we wait for California and the Pacific Northwest to ramp up over the next several weeks.

Citrus is also entering a transition window.

Navels are beginning to wind down, with the crop continuing to peak on larger sizes. As we shift into Valencias, expect a different look and profile. Valencias tend to carry more seeds and have a slightly different color internally, but will become the primary orange in the market as we move deeper into spring.

Lemons continue to be impacted by coastal growing conditions in District 2, where wind and moisture are pushing more fruit into choice grade. Supplies of small fancy-grade lemons are expected to be extremely limited, as sizing has skewed larger across the crop.

We're in that in-between window. Things will smooth out, but not overnight.

