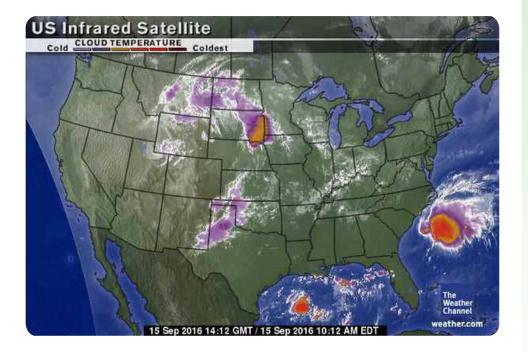


#### Weather Update

High pressure builds over the West Coast with gradual warming and shrinking marine layer into the weekend. Coastal regions will warm to the low to mid 70s with the interior valleys reaching triple digits over the weekend. Central and Northern Mexico will see seasonal temperatures with light scattered showers possible mainly in the afternoon. We continue to monitor an area of low pressure off the coast of Acapulco that looks to become a tropical system and move up the coast of Mexico early next week. In the Southeast Tropical Depression Julia will continue to meander off the South Carolina Coast into early next week while slowly dissipating. The bulk of the precipitation looks to remain offshore however showers and thunderstorms will continue to develop into the weekend as the active tropical season looks to continue in both the Atlantic and Pacific Oceans.





### Market Alerts

Avocado (Mexican): Mexico's new crop will not be ready until early to mid October. September supplies will be very short limited in availability

**Berries (Blackberries):** Supplies are limited and availability will continue to be limited for the next several weeks.

**Berries (Blueberries):** Demand is exceeding supply.

**Berries (Raspberries):** Demand is exceeding supply.

**Citrus (Lemons):** Supplies of 115s/140s/165s/200s/235 are very tight on both choice and fancy fruit and demand is far exceeding supplies.

**Citrus (Oranges):** 138 and 113 size oranges have reached demand exceeds supply situation. **Stone Fruit:** Pluots are finished. Peaches and nectarines will be finished by the end of September. Plums will last through October.



### The Source





### Truckin' Along

California trucks remain steady again this week and should stay that way for the near future. Washington and Idaho potato trucks remain steady as well. The National Average for diesel remained steady and is currently at 2.399 per gallon. A difference of .118 from this time last year. California prices are up steady as well and are currently at 2.756 per gallon. Crude oil remained steady and is at 43.84 per barrel.

				Change from	
	08/29/16	09/05/16	09/12/16	week ago	year ago
U.S.	2.409	2.407	2.399	<b>-0.008</b>	+ -0.118
East Coast (PADD1)	2.410	2.408	2.399	<b>↓</b> -0.009	♣ -0.176
New England (PADD1A)	2.423	2.420	2.410	+ -0.010	<b>↓</b> -0.243
Central Atlantic (PADD1B)	2.496	2.499	2.495	<b>₽</b> -0.004	+ -0.199
Lower Atlantic (PADD1C)	2.341	2.335	2.323	♣ -0.012	+ -0.145
Midwest (PADD2)	2.391	2.387	2.376	<b>₽</b> -0.011	<b>₽</b> -0.095
Gulf Coast (PADD3)	2.269	2.264	2.256	<b>-</b> 0.008	+ -0.106
Rocky Mountain (PADD4)	2.476	2.493	2.489	<b>₽</b> -0.004	♣ -0.065
West Coast (PADD5)	2.658	2.664	2.666	10.002	♣ -0.067
West Coast less California	2.555	2.563	2.553	<b>₽</b> -0.010	+ -0.018
California	2.741	2.746	2.756	10.010	<b>₽</b> -0.107

### Transitions & Temperatures

**Berries (Blackberries):** Mexico is producing small volumes with minimal crossings through McAllen, TX.

**Berries (Raspberries):** Central Mexico is beginning to produce limited volumes of fruit with limited crossings into McAllen, TX.





Washington - New crop red delicious are steady on all sizes and grades with only light availability of the Wash-Extra-fancy #2s and lower and very light availability on anything below a 113 size. Most shippers continue to peak on extra-fancy 72-88s but supplies are very light due to strong demand. Expect the market to remain strong. Golden delicious are available but supplies remain light as most shippers are just getting started. C.A. Granny Smith are higher on most sizes and continue to peak on 88-113s. New-crop Granny-smith are steady but limited. The Gala market is steady on most sizes and grades with lighter numbers of small fruit. Galas are peaking on 80/88/100/72s so they are big. Honey Crisp are steady to slightly lower on most sizes and grades but the fruit remains large and is still peaking on 48/56/64s. The quality for red delicious, golden delicious, granny-smith, Galas, and Honey Crisp has been good.

**California** - Fuji's have finished for the season. Granny-Smith are steady on all sizes with good availability on smaller fruit. The quality has been good.

**Idaho** - They packed some early Galas but supplies are limited.

**Michigan** - A few Paula Reds, McIntosh, Golden delicious, Jonamacs, Galas, and Ginger Golds are all peaking on larger fruit and they all are steady. The quality has been good.

**New York** - McIntosh, Jonamacs, Galas, and Ginger Golds are available now. The New York sizing has been smaller with more 100/125/138 size fruit than other areas. The quality has been good.



All asparagus markets are steady with light volume coming out of Mexico. Quality is good in Northern Baja Mexico and Peru.

### AVOCADO (MEXICAN)

Mexico's volume is continues to drop off on it's summer crop. New crop is behind in maturity and may not be ready to start harvest and shipping until early to mid October. September will continue to be very short in supplies.



The green bell pepper market is getting tighter. Supplies are drying up in Michigan, Ohio and New Jersey. The northern growing regions are winding down and mid-Atlantic and southern states will not start until mid September or October. The pepper market should continue to be tight until the southern states supply picks up in October.



Green bells out of the California Central Valley are winding down in volume and will soon transition to Southern California. Supply is lightening and showing stronger pricing. Red bells out of Fresno are now in better supply and are showing good overall quality and condition. These will also transition to southern California. Yellow bells showing better availability with quality and condition still showing some trouble



Volume is limited and demand is very good. Supply is expected to be tight through the balance of the month and into October. Central Mexico has started in a light way but volume is not coming on fast enough to compensate for the decline in California production. Minimal occurrences of wet and leaky fruit have been reported.





### **BERRIES** (BLUEBERRIES)

Supply is extremely limited and demand is exceeding. The industry is gapping as the domestic regions in Michigan and the Pacific Northwest wind down for the season and the import deals from Mexico and South America are not yet bringing in enough fruit to compensate for demand. We're expecting another 2-4 weeks of very limited availability until the import blueberries pick up with better volumes out of Mexico, Uruguay, Peru and Argentina.



Supply is limited, demand is currently exceeding. Production forecasts do show an uptrend as we move toward the end of September but we will be limited with availability until then. Quality has been good overall with a few reports of wet, leaky fruit.



Supply is steady with good production volume from all California growing areas. Demand has remained fairly steady as well. Overall quality is good, cooler temperatures have kept the fruit firm. Some reports of bruising, light color, dry calyx and overripe. Size range is anywhere from 18 to 28 per 1 pound clamshell from Salinas to Santa Maria.



BROCCOLI

Supplies from Mexico have decreased due to some quality issues in the growing region. This has put pressure on Santa Maria and Salinas to take on the demand. The market is trending higher and the demand has moved towards domestic broccoli. Quality is good from Salinas and Santa Maria with minimal yellowing.



Brussels sprout supplies this week will be limited due to a small planting gap. Demand has increased as well forcing the market to trend higher. Quality is still excellent with most sizes being available and nice green color.



The Bakersfield crop is in full production. Growth is good and producing good percentage of Jumbo size and supplies are good. Supply of baby peeled carrots are good.



As we finish the week, demand was not there to sustain the market trending higher. Supplies do vary as well as prices from shipper to shipper. There have been occasional quality issues with bruising upon arrivals, but overall quality is really nice with minimal off white color.



This market continues to be flat. The best availability continues on twenty-four count sizing, but all sizing is being packed. Michigan, southern California and Salinas continue to be the main growing regions for this commodity. Demand exceeds supplies. Suppliers continue to flex on most sizing. Good quality is the norm out of all growing regions. Oxnard is set to begin production at the end of October.



Pablano - Good quality and condition expected to continue.

Tomatillo - Rainy weather has affected quality of Tomatillo. Many grower's showing water blister's turning into decay.

Jalapeño - Good quality on new crop pepper, mostly large sizing with good color.

Quality and Condition are good overall. California supply has remained steady.



There are better supplies moving forward. Quality is still fair at best coming out of Oxnard and Mexico. Yellowing, seeders, and black leaves are showing up on arrivals. There is better quality out of Salinas. Demand is off and the market is trending lower.





The Ventura crop is our main supplier of domestic fruit, and their season is winding down and dropping quickly. Demand is strong and exceeding what supplies are left. The Desert crop is starting some very light volume and will be increasing through the month, but will not reach volume until November. Chilean and Mexican fruit is available, but the lack of California fruit is putting heavy presser on these supplies also.



The larger 110ct through 200ct are now more expensive than the 230ct and 250ct sizes. Demand is good on all sizes across the board. Limes are peaking on the 230ct. Quality is fair overall with some leaf shading (yellow color) showing up and occasional stylar end breakdown showing up from previous rains. The larger limes are old crop and are very tired. Shippers are sorting through them before they load the trucks which is helping on arrivals. Large sized new crop will show up between the middle to the end of September. Smaller sized new crop limes are filtering into the supplies and are very nice too. The market is lower on the small limes and higher on the larger sizes.



Supplies are getting tight on small size Valencia oranges. 113s and 138s both grades have reached demand exceed situation and will be until Navels start at the end of October/ first of November. Fruit is showing some weakness of quality, which is typical for this time of year after a long hot summer.



The cucumber market continues to be a tight situation. Michigan, Ohio and New England are winding down and suffering from quality issues. North Carolina and Georgia have started with light volume. Quality in the south is fair, the fruit is sound but the color this time of year is not what buyers are looking for. The volume and color will improve as we get closer to October.



Fair quality and condition on cucumbers coming out of Northern Baja coast. Short supply due to rain and heat have made for fair quality only. Conditions will improve as we move into the fall. Availability is improving.



The eggplant market is showing some strength. With the northern tier of the country starting to wind down their season, demand has increased. North Carolina and Georgia have started production with light volume and quality is getting better as harvest continues. With more and more buyers trying to load product in the south, we expect this trend to continue.



Good quality and condition being harvested in the San Joaquin Valley. Minimal scaring and misshape being seen with green calyx. Volume in this district is meeting demand keeping a steady supply with a steady market. Temperature should maintain from the high 80s to the mid 90s for the remainder of the week keeping harvesting at a steady pace.



Green grape supplies, markets and demand have remained steady. The Thompson variety is finishing up and Autumn King will be the predominant offering. The Autumn King grapes are excellent quality with very large size berries. Although the market prices on Autumn Kings have been slightly higher than Thompsons, they have remained steady and you will get a much higher quality product.





Red grape availability continues to remain steady. We have several varieties to choose from with sizes ranging from small to XL. Value buy grapes are available in the Crimson variety, but berry sizes are smaller. The Scarlet Royal and Vintage Red varieties are slightly more expensive, but the grapes are substantially larger. There is plenty of red grapes available to meet any need or price point.



Green onion supplies have improved. The market is trending lower as demand has fallen off. Quality is still a problem with arrival issues such as yellowing and brown discoloration of the tops.



Kale supplies remain abundant. The market is relatively flat with aggressive prices. Quality is excellent with minimal yellowing and dehydration.



Stable markets continue with this commodity. Supplies continue to exceed demand. This will likely continue for the rest of the week. There continues to be a slight price variance in the market, but shippers are listening to all offers. Some common defects seen are ribbing, insect, mechanical and puffiness, but these defects have been minimal. The quality continues to be reported as good, overall.



This market is steady on all leaf items. Aside from slight insect damage, and small ribbing, the overall quality is good with many suppliers. Demand is off. Romaine supplies as well as all leaf items are expected to be good throughout the week. The weights on romaine are averaging have been averaging 33-37 pounds. Red, green and butter leaf also show above average weights being reported.



Cantaloupe supplies have leveled out and demand has picked up ever so slightly. The market is holding steady for now after it had adjusted down over the last few days. Many growers continue packing 9ct through 15ct with a few of them packing light numbers of 18ct. Quality is good and some lots are excellent.



Demand continues to be steady. Supplies have lightened a bit and has caused the market to rise up out of the ashes. Weather has been good for growth and quality is excellent now. We can expect good supplies and quality to be the pattern for a while.



The current availability is limited and offering medium to smaller sizes. Mostly 60 size fruit being offered. Movement out of the San Joaquin Valley has been moving steady. Steady production with steady demand. Quality is generally good overall. Watermelon starting to come in through Nogales Arizona . Seeing 36s/45s/65s



**Washington** - The yellow, red, and white markets are steady to on all colors and the sizing is still mostly in the medium to jumbo range with only a few colossal and larger yellows. Some suppliers will flex for volume on jumbo yellows and reds. The quality is good.

**Idaho/Oregon** - They are also steady on all colors and continue to peak on jumbo and larger yellows with very light availability of mediums. Reds and whites are also peaking on jumbos. Some suppliers will flex for volume. The quality has been good for all colors.







**California** - Bartlett pear supplies are very light but there are a few left. The quality has been good. Crimson pear supplies are light but there are a few left. Bosc are steady to lower and are peaking on smaller fruit. The quality has been good.

**Washington** - Bartlett pears are steady on all sizes and are peaking on 80/90/100s now. D'anjou pears are steady on all sizes as well and they continue to peak on 90/100/110s. Stark Crimson pears are steady and continue to peak on 40/45 half cartons. Bosc are steady to slightly lower. Bosc are peaking on larger fruit in the Wenatchee valley and smaller fruit in the Yakima valley. The quality for all pears has been good.



Supplies are still light, but look to start to start improving as we move through to month.



**Washington** - The market is steady on all sizes and the potatoes are still peaking on the smaller counts. Washington is relatively high priced on the larger counts. The quality has been good.

**Idaho** - The market is steady on counts and some shippers will flex for volume on various sizes. Most shippers have larger size now and a more even distribution of sizing. Number-two volume remains limited as most shippers are still using number ones. The quality is good.

**Wisconsin** - the market is steady to lower as they have come down to match the pricing in other areas. The quality has been good.

**Colorado** - the market is mostly steady as they have also come down to match the pricing in other areas. The quality has been good.



**Stockton, California** - All colors are steady and are still peaking on A size. The quality has been good. They will finish at the end of next week and transition back south to Bakersfield.

**Idaho** - The market is steady on reds and golds. Some suppliers will flex on volume orders of Red As. Both colors are peaking on A size with good quality.

**Minnesota** - Reds are higher and B-size are especially short as many shippers are finishing this week or next. Golds are mostly steady but the availability is limited. The quality has been good.

**Wisconsin** - Golds are steady and have better availability while reds are up and short because of the shortage in Minnesota. The quality is good.

**Western Washington** - The market for reds, golds, and whites are steady on all sizes and colors with good availability. The quality has been good.

**Delaware** - The availability has varied and the market is steady to slightly higher on golds and reds. The quality has been good.

**Canada** - They have a steady market and good availability for all colors but they can only pack bags, no cartons up there. The quality has been good.



The squash market is steady on yellow, slightly lower on green, supplies of green squash have picked up, yellow is still tight. Michigan and Ohio are winding down and suffering from quality issues, New Jersey is in decent supply and will continue for the rest of September. The Carolinas and Georgia have started steady supplies of green squash but the yellow supply is very light.





Supply on Italian squash and Yellow S/N out of the Santa Maria have remained steady. New fields have started in the Santa Maria. Quality and condition have improved from Fair to Good. Italian and Yellow S/N have now started in Nogales Arizona.



The domestic stone fruit season is winding down quickly. Shippers are now in their last harvest of peaches and nectarines. The remaining fruit is expected to last through the end of the month. Peaches may spill over into October for a week, depending on this last harvest and demand. Nectarines will be done by the end of the month. Pluots have finished for the season, but plums are expected to last through the month of October. From this point forward, sizes and availability will be limited on all fruit.



**Rounds** - The market is steady. Supplies continue to be lighter, due to weather conditions in all areas. Production and yields effected by weather in all growing regions. Out west, supplies also continue to be lighter. Range in quality from fair to good.

**Roma** - The market is steady / lower. Supplies are looking a little better this week. Market a bit lower, however, it's more just finding it's level. Out west, Mexican National market is strong, which is keeping product from crossing to US. Range in quality from fair to good.

**Cherry** - The market is steady. Supplies are available in the East, Midwest, and Mid-South. Out west, cherries continue to be very tight, with much higher FOB's, creating a split in the market. Quality is good.

**Grape** - The market is higher. Supplies continue to be short in all areas. Weather has impacted the Virginia / Maryland eastern shore. Out west, supplies also continue to be tight, with not enough product to supply the market. Demand continues to be strong. Range in quality from fair to good.



**Rounds** - The market is steady. In the west, supplies continue to be lighter out of Mexico and California. Back east, production and yields continue to be effected by weather conditions. Demand continues to be consistent in all areas. Range in quality from fair to good.

**Roma** - The market is steady / lower. Out west supplies continue to be lighter. Mexican National market is strong, which is keeping product from crossing to US. Back east, supplies looking a bit better, with more supplies available. Market is off a bit back east, however, it's more just finding a pricing level. Range in quality from fair to good.

**Cherry** - The market is steady. In the west, cherries continue to be very tight, with much higher FOB's. Supplies are better in the East, Midwest, and Mid-South, creating a split market. Quality is good.

**Grape** - The market is higher. In the west, supplies continue to be very tight. Demand continues to be strong. Weather has impacted the Virginia / Maryland eastern shore, tightening up supplies, as well. Look for the market to continue to be strong. Range in quality from fair to good.



## Commodities at a Glance

Commodity / Region	Market	Quality
Apples		
Coopersville/Belding/Sparta, MI	Steady	Good
Hudson/Pleasant Valley/Red Hook, NY	Steady	Good
Wenatchee/Yakima, WA and Hood River, OR	Steady	Good
Stockton, CA	Steady	Good
Asparagus		
Ica, Peru to Trujillo	Steady	Good
Northern Baja California Norte, Mexico	Higher	Good
Central Mexico	Higher	Fair
Avocado (Mexican)		
Michoacan, Mexico	Steady/Higher	Good
	oteday/riigher	0000
Bell Peppers (Eastern)		
Seneca / Summit County, OH	Steady/Higher	Good
Ottawa / Kent / Berrien County, MI	Steady/Higher	Good
Bell Peppers (Western)		
Southern San Joaquin Valley, CA	Steady	Good
Berries (Blackberries)		
Watsonville, CA	Higher	Good
Santa Maria, CA	Higher	Good
Oxnard, CA	Higher	Good
Central Mexico	Higher	Good
Berries (Blueberries)		
Grand Junction, MI	Higher	Good
Salem, OR	Higher	Good
Mossyrock, WA	Higher	Good
Pitt Meadows, BC	Higher	Good
Trujillo, Peru	Higher	Good
Salta, Argentina	Higher	Good
Salto, Uruguay	Higher	Good
Baja California, Mexico	Higher	Good

Commodity / Region	Market	Quality
Berries (Raspberries)		
Watsonville, CA	Higher	Good
Santa Maria, CA	Higher	Good
Baja, Mexico	Higher	Good
Oxnard, CA	Higher	Good
Central Mexico	Higher	Good
Berries (Strawberries)		
Salinas Valley, CA	Steady	Good
Watsonville, CA	Steady	Good
Santa Maria, CA	Steady	Good
Broccoli		
Salinas Valley, CA	Steady/Higher	Good
Oxnard/Santa Maria, CA	Steady/Higher	Good
Celaya Guanjuato Mexico	Steady/Higher	Fair
Brussels Sprouts		
Salinas Valley, CA	Steady/Higher	Excellent
Carrots		
Bakersfield/Santa Maria, CA	Steady	Excellent
Cauliflower		
Salinas Valley, CA	Steady	Good
Oxnard/Santa Maria, CA	Steady	Good
Celery		
Michigan	Steady	Good
Oxnard/Santa Maria, CA	Steady	Good
Salinas Valley, CA	Steady	Good
Chili Peppers		
Northern Baja California Sur, Mexico	Steady	Good

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### Commodities at a Glance

Quality

Good

Fair

Fair

Fair

Good

Fair

Excellent

Market

Lower/Steady

Lower/Steady

Lower/Steady

Steady

Steady

Higher

Lower

Steady/Higher

Steady/Higher

Higher

Higher

Higher

Higher

Steady

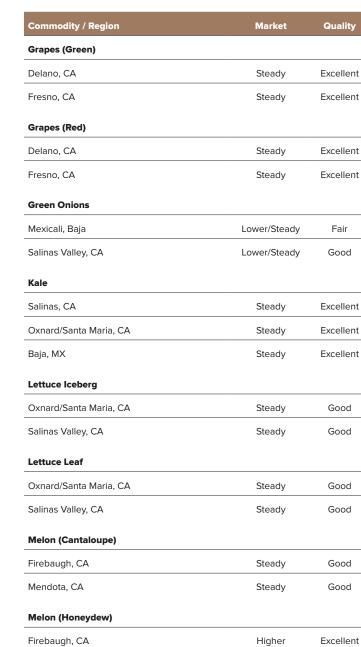
Steady

Steady/Higher

Steady/Higher

Steady/Higher

Steady



	Salinas, CA	Steady	Excellent
Good	Oxnard/Santa Maria, CA	Steady	Excellent
Good	Baja, MX	Steady	Excellent
	Lettuce Iceberg		
Poor	Oxnard/Santa Maria, CA	Steady	Good
Poor	Salinas Valley, CA	Steady	Good
Fair	Lettuce Leaf		
Fair	Oxnard/Santa Maria, CA	Steady	Good
	Salinas Valley, CA	Steady	Good
Fair	Melon (Cantaloupe)		
Fair	Firebaugh, CA	Steady	Good
	Mendota, CA	Steady	Good
Good	Melon (Honeydew)		
Good	Firebaugh, CA	Higher	Excellent
Good	Mendota, CA	Higher	Excellent
	Melon (Watermelon)		
Good	Coachella Valley	Steady	Good



Commodity / Region

Oxnard/Santa Maria, CA

Cilantro Salinas, CA

Baja, MX

**Citrus (Lemons)** 

**Citrus (Limes)** 

Veracruz, Mexico

Veracruz, Mexico

**Citrus (Oranges)** 

Riverside, CA

Merced to Bakersfield, CA

**Cucumbers (Eastern)** 

Lee / Grady County, GA

**Cucumbers (Western)** 

Eggplant (Eastern)

Ottawa / Kent / Berrien County, MI

Henderson / Buncomb County, NC

Northern Baja California Norte, Mexico

Northern Baja California Sur, Mexico

Ottawa / Kent / Berrien County, MI

Seneca / Summit County, OH

Lee / Grady County, GA

Eggplant (Western)

Fresno, CA

Seneca / Summit County, OH

Oxnard/Ventura, CA

Coachella, CA / Yuma, AZ

Quality

Excellent

Fair

Good

## Commodities at a Glance



Commodity / Region	Market	Quality
Onions		
Ontario, OR to Nampa, ID	Steady	Good
Quincy/Hermiston, WA	Steady	Good
Pears		
Stockton, CA	Lower/Steady	Good
Wenatchee/Yakima, WA and Hood River, OR	Steady	Good
Pineapples		
Alajuela, Costa Rica	Steady	Good
Heredia, Costa Rica	Steady	Good
Limon, Costa Rica	Steady	Good
La Ceiba, Honduras	Steady	Good
Retalhuleu, Guatemala	Steady	Good
Peten, Guatemala	Steady	Good
Potatoes		
Hamer/Rupert, ID	Steady	Good
Quincy/Hermiston, WA	Steady	Good
Monte Vista, CO	Steady	Good
Plover/Bancroft, WI	Lower/Steady	Good
Potatoes (colored)		
Stockton, CA	Steady	Good
Rupert to Rexburg, ID	Steady	Good
Big Lake Minnesota	Steady/Higher	Good
Plover, WI	Steady/Higher	Good
Mount Vernon, WA	Steady	Good
Squash (Eastern)		
Ottawa / Kent / Berrien County, MI	Steady	Fair
Seneca / Summit County, OH	Steady	Fair
Lee/Grady/Echols County, GA	Steady	Good
Henderson / Bucomb County, NC	Steady	Good

Commodity / Region	Market	Quality
Squash (Western)		
Santa Maria, CA	Lower/Steady	Good
Stone Fruit		
Madera south to Arvin, CA	Steady/Higher	Good
Tomatoes (Eastern)		
Benton Harbor/Byron Center, MI	Steady/Higher	Good
Cedarville/Hammonton, VA	Steady/Higher	Good
Eastern North Carolina	Steady/Higher	Good
Tomatoes (Western)		
Coachella Valley, CA	Steady/Higher	Good
Southern California Coast	Steady/Higher	Good
Northern Baja California Norte, Mexico	Steady/Higher	Good

