For over 30 years, Foster-Caviness Company has been cultivating strong relationships between National and Local fruit and vegetable farmers and many of the finest foodservice and retail establishments in North Carolina, South Carolina, and Southern Virginia. Our clientele include: National/Regional/Multi Unit Restaurants, Locally Owned/Chef driven restaurants, Caterers, Military Bases, Public/Private Schools, Universities, Airports and Retail Grocers.

**INTRODUCTION**

**Principals:** Paul Lieb and Jeff Gorelick  
**Employees:** 175  
**Established:** 1902 / 1985 (new ownership)

**DISTRIBUTION OPERATIONS**

**Distribution Locations:** 4  
- Greensboro, NC | Charlotte, NC  
- Raleigh, NC | Myrtle Beach, NC  
**Delivery Fleet Size:**  
- 60 Refrigerated Trucks | 5 Tractor Trailers  
**Driver Communication System:** Cell Phone  
**Routing System:** Roadnet / Fleetmatics  
**Delivery Range:** NC / SC / South Virginia

**WAREHOUSE OPERATIONS**

**Total Sq. Footage:** 55,000 (Combined)  
**Refrigerated:** 45,000 (Combined)  
**Dry:** 12,000 (Combined)  
**Frozen:** 1,000 (Combined)

**CONTACT INFORMATION**

P. O. Box 35075  
Greensboro, NC 27425  
P (336) 662-0571  
F (336) 662-8500  
Foster-Caviness.com

**SPECIALIZED AREAS**

- Online Order System  
- Corporate Chef on Staff  
- Test Kitchen / Training Room  
- Ripening Room  
- Backhaul / Transportation Services

**PRODUCT LINES**

- Fresh Fruits and Vegetables  
- Fluid and Cultured Dairy Products  
- Fresh Eggs  
- Fresh Juices  
- Locally Produced Artisan Products

**FOOD SAFETY PROGRAMS**

- GFSI-Recognized Certification  
- SQF Food Safety Code Level 2

**SUSTAINABILITY**

- Green Business Bureau Certified  
- Friends of Farmers Program  
- Recycling Program