



# COMPANY PROFILE: FOSTER-CAVINNESS FOODSERVICE



For over 30 years, Foster-Caviness Company has been cultivating strong relationships between National and Local fruit and vegetable farmers and many of the finest foodservice and retail establishments in North Carolina, South Carolina, and Southern Virginia. Our clientele include: National/Regional/Multi Unit Restaurants, Locally Owned/Chef driven restaurants, Caterers, Military Bases, Public/Private Schools, Universities, Airports and Retail Grocers.

## INTRODUCTION

**Principals:** Paul Lieb and Jeff Gorelick  
**Employees:** 175  
**Established:** 1902 / 1985 (new ownership)

## DISTRIBUTION OPERATIONS

**Distribution Locations:** 4  
Greensboro, NC | Charlotte, NC  
Raleigh, NC | Myrtle Beach, NC  
**Delivery Fleet Size:**  
60 Refrigerated Trucks | 5 Tractor Trailers  
**Driver Communication System:** Cell Phone  
**Routing System:** Roadnet / Fleetmatics  
**Delivery Range:** NC / SC / South Virginia

## WAREHOUSE OPERATIONS

**Total Sq. Footage:** 55,000 (Combined)  
**Refrigerated:** 45,000 (Combined)  
**Dry:** 12,000 (Combined)  
**Frozen:** 1,000 (Combined)

## CONTACT INFORMATION

P. O. Box 35075  
Greensboro, NC 27425  
P (336) 662-0571  
F (336) 662-8500  
Foster-Caviness.com

## SPECIALIZED AREAS

Online Order System  
Corporate Chef on Staff  
Test Kitchen / Training Room  
Ripening Room  
Backhaul / Transportation Services

## PRODUCT LINES

Fresh Fruits and Vegetables  
Fluid and Cultured Dairy Products  
Fresh Eggs  
Fresh Juices  
Locally Produced Artisan Products

## FOOD SAFETY PROGRAMS

**GFSI-Recognized Certification**  
SQF Food Safety Code Level 2

## SUSTAINABILITY

Green Business Bureau Certified  
Friends of Farmers Program  
Recycling Program

DISTRIBUTORS