

# COMPANY PROFILE: FOSTER-CAVINNESS FOODSERVICE, INC.

For over 25 years, Foster-Caviness Foodservice has been cultivating strong relationships between fruit and vegetable farmers and many of the finest dining establishments in North Carolina, South Carolina, and Southern Virginia.

## INTRODUCTION

**Principals:** Paul Lieb and Jeff Gorelick

**Employees:** 160

**Established:** 1902 est. and  
1985 [new ownership]

## DISTRIBUTION OPERATIONS

**Distribution Locations:** 3

Greensboro, NC  
Charlotte, NC  
Raleigh, NC

**Delivery Fleet Size:** 53' Tractor Trailers

55-Refrigerated  
20'3-Refrigerated

**Driver Communication System:** Cell Phones

**Routing System:** Roadnet

**Delivery Range:** NC/SC/South Virginia

## WAREHOUSE OPERATIONS

**Total Sq. Footage:** 55,000 (Combined)

**Refrigerated:** 42,000 (Combined)

**Dry:** 12,000 (Combined)

**Frozen:** 1,000 (Combined)

## CONTACT INFORMATION

P. O. Box 35075  
Greensboro, NC 27425  
P (336) 662-0571  
F (336) 662-8500  
Foster-Caviness.com

## SPECIALIZED AREAS

Ripening Rooms  
Corporate Chef on Staff  
Test Kitchen/Training Facility  
Specialty Foods Division  
Online Order System

## PRODUCT LINES

Fresh Fruits and Vegetables  
Dairy  
Fresh Juices

## FOOD SAFETY PROGRAMS

**3rd Party Audit Companies:** Cook and Thurber  
Primus Laboratories

## SUSTAINABILITY

Friends of Farmers Program  
Re-Organics - a Subsidiary Training Facility that does  
Sustainable Foodcycling through Vermiculture



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