

Nov 5, 2015

the source

Weather Update

The first major storm system of the season is currently moving through Central California will bring substantial precipitation to the region today. This system slides south and east today with diminishing returns north to south. The bulk of the precipitation looks to remain north of the desert regions of Yuma Arizona. As this system passes to the north these desert regions will see temperatures 10-15 degrees below norms and another round of very strong winds (20-35mph) over the next couple of days. High pressure brings warmer temps into the weekend in front of the next rainmaker expected early next week.

The southeast is bracing for another round of precipitation as a fairly wet system makes its way across the eastern third of the country early this week. Heaviest rain will spread from North Carolina to the Florida panhandle diminishing north to south, High pressure brings dry and warmer pattern mid-week in front of the next system expected late Sunday. A cold front will sweep through the south eastern states over the weekend bringing periods of rainfall.



Market Alerts

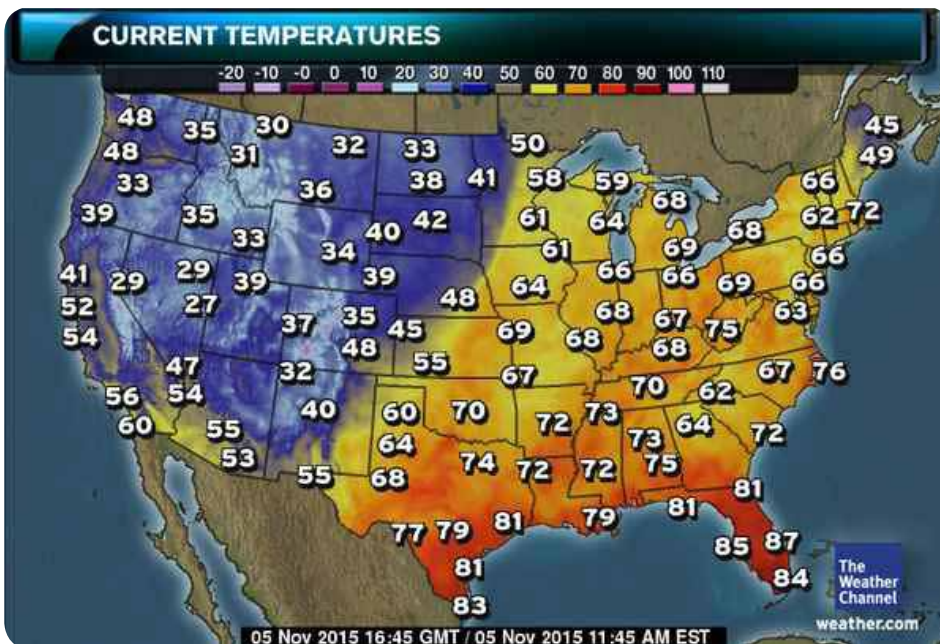
Bell Peppers (Western): Sources from Baja California are very light and upcoming transitions in California aren't expected for a few weeks pressing markets higher as extreme demand exceeds supplies. From all indications supplies will continue very short until the late summer/ fall crops start in Southern California.

Berries (Blueberries): Demand exceeds supply. An industry-wide shortage continues as minimal volume of fruit is arriving to the US from Uruguay, Argentina, Peru and Mexico.

Berries (Strawberries): Demand exceeds supply in all California growing regions.

Citrus (Lemons): Demand exceeds supply on the smaller sized fruit 165s/200s/235s. Expect shortages to go through January.

Cucumbers (Western): As many of you may be aware of the current voluntary recall of fresh cucumbers by Andrew and Williamson, this will undoubtedly have an impact on availability and market prices. We are assessing the current market availability but by all accounts cucumbers will be very short for the next couple of weeks. Most or all Baja California cucumber growers are evaluating the health of their crops to make sure they are safe.





Transitions & Temperatures

Melon (Cantaloupe): Offshore melons are arriving this Friday 11/6

Truckin' Along

California trucks remain steady but look to tighten up during transition. Washington and Idaho trucks should remain steady for the week. The National average remained steady and is now 2.485 per gallon. A difference of \$1.138 from this time last year. California prices are steady as well and are currently at 2.817 per gallon. Crude oil remains steady and is at 45.77 per barrel.

U.S. On-Highway Diesel Fuel Prices* (dollars per gallon)

[full history](#)

	10/19/15	10/26/15	11/02/15	Change from	
				week ago	year ago
U.S.	2.531	2.498	2.485	↓ -0.013	↓ -1.138
East Coast (PADD1)	2.524	2.499	2.492	↓ -0.007	↓ -1.105
New England (PADD1A)	2.562	2.553	2.546	↓ -0.007	↓ -1.141
Central Atlantic (PADD1B)	2.642	2.620	2.604	↓ -0.016	↓ -1.051
Lower Atlantic (PADD1C)	2.427	2.396	2.396	0.000	↓ -1.137
Midwest (PADD2)	2.600	2.540	2.516	↓ -0.024	↓ -1.108
Gulf Coast (PADD3)	2.325	2.299	2.290	↓ -0.009	↓ -1.242
Rocky Mountain (PADD4)	2.523	2.508	2.497	↓ -0.011	↓ -1.216
West Coast (PADD5)	2.704	2.703	2.697	↓ -0.006	↓ -1.092
West Coast less California	2.576	2.567	2.549	↓ -0.018	↓ -1.155
California	2.808	2.813	2.817	↑ 0.004	↓ -1.044

Commodity Updates



APPLES

California - Pink Ladys are steady and continue to peak on the smaller sizes. The quality has been good.

Washington - Red Delicious remain large and are steady on all sizes. Most suppliers are still heavier to 72/80/88s and have very few 125s and smaller. Golden delicious are steady and still producing mostly premium grade 100/113s. Large Golden's are limited. Granny-smiths are steady and are still peaking on 88/100/113s. Most Granny shippers don't have much larger than an 88-size but 125's and smaller are also short. Galas are steady on all sizes. Most Gala shippers are still peaking on 100/113s and don't have much available on 88's or larger. Fujis are steady and are peaking on extra-fancy 80/88/100's. Honeycrisp are higher and still peaking on 64/72s. Some shippers still have volume buys in the lower grades but most suppliers have not packed in a couple weeks so supplies are low. Jonagolds and Braeburns are steady and both are peaking on 72/80/88's. The quality for all varieties has been good.

Michigan - Red delicious are steady on all sizes and are still peaking on the larger fruit. Empires are also steady on all sizes and they are peaking on small fruit. McIntosh are peaking on the larger sizes and the market is steady. Galas are steady on all sizes due to steady demand and they have limited supplies of 100's and larger. Golden delicious are peaking on 113-138s and the market is steady to slightly lower. Honeycrisp are peaking on 100's and larger and inventories are building so the market weaker than it was. Jonathans, Cortlands, Red Romes, Fujis, and Jonamacs, are all steady and the sizing is heavier to 100/113s with only light supplies of 125/138s.

New York - Red delicious, Macs, Galas, Honeycrisp, Macouns, Empires, Cortlands, and Golden delicious are all steady. McIntosh and macoun volume is good and some shippers will flex on certain sizes and grades. The Macs are peaking on 100s and the galas are heavier to 100/113s. The quality has been good on all varieties.

ASPARAGUS

This market is unchanged. Supplies continue to be steady out of the Peruvian growing region. Jumbo packs are very limited. Southern Baja has looks to have good supplies of standard packs available. Large and extra large packs are expected to be limited. Jumbos continue to be very limited. Good quality continues to be reported as good in all the growing regions.

AVOCADO (MEXICAN)

Mexican production is steady. Replenishment supplies after the rains a week ago has started arriving to the US, but we still see a few holes in some of the forward warehouses. We are now into the new crop and are stating to see a more normal range of sizes, peaking on 48s and 60s. Limited volume on #2 fruit as quality is very good. This new crop fruit is lower in maturity and will take longer to ripen and not darken as much when ripen. Ripe fruit could still be green in color as the skin isn't mature enough for it to darken. Color is not an indication of ripeness, pressure is.

BELL PEPPERS (EASTERN)

Georgia shippers starting to skip pick days, leading to lower volumes/availability. Florida finding more options for smaller sized bells with larger sizes coming next week. Markets will remain steady with good quality barring Georgia skip days.

BELL PEPPERS (WESTERN)

Pepper supplies out of California continue to decrease with quality dropping of quickly. Nogales has light offerings out of northern Sonora on Red, Yellow and Gold being offered in mostly in 11lb units. Volume and demand will increase slightly as we get closer to the holidays.



Commodity Updates



BERRIES (BLACKBERRIES)

The blackberry crop continues to decline out of CA and should end major production by mid-late November. Mexico should be ramping up production weekly as we move into their season. However, central Mexico received significant rain over the weekend which has delayed some harvests and decreased amount of fruit crossing into Texas and California for shipments this week. Quality issues with red cell and juicing have been reported in CA and MX fruit.



BERRIES (BLUEBERRIES)

Demand exceeds supply. An industry-wide shortage continues as minimal volume of fruit is arriving to the US from Uruguay, Argentina, Peru and Mexico. South America continues to struggle with inclement weather that is affecting both production and quality of shipments bound for the US. More reports are coming in with rain, hail, cold weather and even snow in particular growing region's forecasts. Growers are shipping less fruit overall due to the amount of fruit being discarded and because much of the fruit has to be flown into the US to avoid the longer transit time of shipping on the water. Arrivals have been very sporadic to the West coast as much of the fruit is arriving into Miami and has to be trucked over to the West coast for shipping. Availability has been slightly better loading out of the port cities on the East coast in New Jersey and Florida. We've seen several weeks of extremely limited availability. Depending on the weather, we could be working through production and supply issues all the way through Thanksgiving. Prices remain high as availability is limited.



BERRIES (RASPBERRIES)

California crop continues to decline out of the northern district but the southern districts are still producing decent volumes. We should see good availability through the next several weeks as Central Mexico also ramps up production. However, central Mexico did receive rain and wind over the weekend and is seeing some harvest and logistical delays to begin this week. Quality has suffered some with wet, leaky fruit but harvesting crews are focusing on diverting product to pack quality.



BERRIES (STRAWBERRIES)

Demand exceeds supply in all California growing regions. Availability has decreased drastically this week as we continue the transition out of the northern growing districts and major production will focus on Santa Maria, Oxnard and Central Mexico moving forward. Florida will not begin production until late November/early December. Overall volume will continue to decrease considerably through November. Quality issues are being reported in all growing regions, including Central Mexico and the fruit crossing through McAllen. Soft bruising, leaky berries, white shoulders have been common on the inspections. Due to very limited availability and industry-wide quality issues, expectations should be adjusted to what is currently available.



BROCCOLI

This market is stronger with most suppliers. Crown production has become very light. Broccoli issues include yellow beading, hollow core, pin rot, light green color, as well as a rubbery texture. These defects are a direct result of high temperatures in past weeks. The main production continues to be out of the Salinas Valley. The Southern California production is light. This will continue for the rest of the week. There continues to be production in Mexico as well as McAllen. Yuma will not have production until approximately Thanksgiving.



CARROTS

Bakersfield crop is in full production. Size in the fields is good and the percentage of jumbo size carrots is good.



Commodity Updates



CAULIFLOWER

This market continues to gain strength. Yuma will not begin production until approximately Thanksgiving. Salinas and Santa Maria has dropped in production numbers. The overall quality is reported to have slight spotting sporadically but quality overall is good. With heavy rains in northern and southern California that began on Monday, look for supplies to be light all week. Pricing looks to rise steadily throughout the week.



CELERY

This market is strong. Large sizing is the tightest in availability. Oxnard has begun production in a light way. Supplies will be light in all the growing regions through next week. Santa Maria's production is light. Production in Salinas is almost finished. The quality is reported as very good in all the growing regions.



CILANTRO

This market is firm. Pricing continues to be competitive. The Baja region of Mexico as well as Southern California has the main production for this commodity. Rains in California will likely alter production numbers. The overall quality is reported as good.



CITRUS (LEMONS)

Demand remains very good. The Desert crop is 30% lighter in volume than last years. This crop is producing a larger proportion of fancy grade and is peaking on 140s and larger fruit, which is in good availability, but leaving us in a demand exceed supplies on 165s and smaller fruit. Expect this shortage on smaller fruit to continue through January.



CITRUS (LIMES)

The lime market is steady on all of the sizes now. The 200ct to the 250ct dipped down a dollar and are also steady now. Hard rains and flooding the past few weeks temporarily disrupted harvesting in the growing area. Bigger fruit is the result of the rains. Holiday demand from Europe mid-November and the increased size of the fruit is putting upward pressure on the small sized fruit. The overall quality is good on the new crop. We continue to have good demand on limes.



CITRUS (ORANGES)

More shippers are beginning to pack this years California Navel crop this week, so look for volume to begin to pick up; last of the shippers will start by week. Clear weather last couple weeks have allowed shippers to pick every day, so inventory waiting to go into the gas rooms have started to build and we can start to get back into a more normal flow of fruit. Sizes are peaking on 113s/88s/138s. Larger sizes of 72s and 56s are very limited as fruit has not sized up yet. Volumes will continue to pick up over the up coming weeks, if weather cooperates.



CUCUMBERS (EASTERN)

Steady supply in both Georgia and Florida with good quality; unusually warm temperatures in Georgia continues to drive yields.



CUCUMBERS (WESTERN)

Quality is generally good, but available lots do vary in quality and condition. Nogales supplies are increasing as new fields come online with markets lower and steady .

California is winding down with supplies crossing from Mexico increasing, Quality and supply are improving with more shippers offering volume pricing.



Commodity Updates



EGGPLANT (EASTERN)

Steady supply in Georgia, and Florida getting into more volume; both regions are harvesting good quality.



EGGPLANT (WESTERN)

Market is steady as well as supplies are increasing, but quality will vary. Recent hot weather and rain is impacting yields. Nogales has started with very few supplies and quality is improving with slightly increasing supplies.



GRAPES (GREEN)

The green grape market is stronger. Supplies are dropping with good demand. We expect this to continue through to the end of the year. The first of the Peruvian Sugarones are expected on the east coast around the last week of November but quantities will be light and should have relatively no effect upon the domestic market. Quality is still reported as generally good.



GRAPES (RED)

The red seedless grape market is picking up steam and improving daily. Supplies are mostly Crimsons now as the Vintage Red and Scarlet's finish up. The market should continue to improve as most suppliers are finishing 2-3 weeks earlier than 'normal'. Quality is reported as generally good.



GREEN ONIONS

This market has firmed up. Expect pricing to increase by the start of next week. Demand is stronger. Temperatures in the Mexico region has been better for growing conditions to this commodity. Production out of Salinas will be light all week. The main sizing continues to be in small and some medium packs.



KALE

This market is expected to be steady throughout the week. Supplies out of Mexico as well as California are good. The Baja region as well as California continue to be the main growing regions at this time. The overall quality continues to be strong. Pricing looks to be competitive for the entire week.



LETTUCE ICEBERG

Demand continues to exceed supply for this commodity. Escalated pricing is in effect including value added items. Huron production is light. Seeder and low weights are the big issues in this region. Quality issues in Salinas and Santa Maria include small and irregular head size, lightweights, seeder, decay, puffiness, insect damage and internal burn. The defects are directly related to past and current high temperatures. Yuma has begun production but quality is only fair. Defects include light weights, seeder, puffy, misshapen heads and overall heat damage. These defects are industry wide and will continue throughout the month.



LETTUCE LEAF

This market is active. There is light production in Huron and Yuma on romaine. The quality issues continue in all the growing regions. These issues include fringe burn, small and irregular sizing, insects, dehydration, seeder and internal burn. Green and red leaf are active as well. Fringe burn, mildew damage, internal burn and insect pressure continue to be defects associated with these commodities. There are light supplies of green and red leaf in Yuma. Butter will be tight with all suppliers in all regions for the entire week, minimum. There will continue to be gaps in pricing amongst the different shippers.



Commodity Updates



MELON (CANTALOUPE)

The West Side finished packing for the season. The desert has been producing good volumes of large sized fruit with nice color and sugar content with a peak size of 9ct and 6ct. Lope 18's are very scarce currently and 15's are in very light volumes with 12ct being short overall too. Mexico is crossing small volumes of 9ct cantaloupes. The current market on the 9ct is steady. The 12ct, 15ct and 18ct lopes are higher since the demand for them outstrips the supplies of them. The large size fruit trend will continue for the near future. We are experiencing decent demand for cantaloupes at this time. Offshore melons are set to arrive in Florida this Friday 11/6 in a light way.



MELON (HONEYDEW)

The peak size is currently 5ct with very few 8ct coming in. Our honeydew market is steady on all sizes. Honeydews are now finished in the West Side district. Mexican dewes are shipping out of Nogales AZ and domestic dewes are being packed in Maricopa AZ. Demand is okay currently but down from previous days. The quality and sugar contents from both regions continue to be good and this looks to continue. Offshore dewes are set to arrive during the later part of November.



MELON (WATERMELON)

Seedless are being packed in mostly cartons, some bins. Quality is good to very good on most lots shipping out of Nogales.

Sugar is very good for this time of year, testing 9-11 brix. Peaking on smaller sizes. 60s are most available, followed by 80s with few larger sizes of 45s very few 36s. Personal seedless are being offered by more shippers with peak sizes being 9/10 some larger and some smaller.



ONIONS

Washington - yellows and reds are steady. Both colors are still heavier to mediums than they normally are. The yellow quality has been good and the reds have varied.

Idaho/Oregon - yellows are still being quoted as steady but the volume deals remain on jumbos and larger. Mediums yellows, reds, and whites are all steady. The quality for all has been good.



PEARS

Washington - Bartletts are steady and they are peaking on 110/120s. Large size Bartletts remain short. Bosc are steady and are still peaking on 90/100/110s. D'anjou pears are steady and peaking on 90/100s. Most shippers are short of D'anjou 80s and larger. Red pears are steady on all sizes and are still producing mostly half carton 45/50s and full carton 90/100s. The quality has ranged on the Bartletts as some suppliers are between regular storage and C.A. The D'anjou, Bosc, and red pear quality is good.



POTATOES

Washington - cartons are steady and they continue to peak on 80s and smaller. The norkotah quality has been good.

Idaho - cartons are mostly steady with some volume flex on 60-count and larger. Number-twos are being quoted steady but some suppliers will deal on volume. The norkotah and burbank quality has been good.

Colorado - they are steady on all sizes and continue to peak on 60s and larger. The quality has been good.

Wisconsin - they are steady on all sizes and have an even size-spread from large to small. Their quality has also been good.



Commodity Updates



POTATOES (COLORED)

Bakersfield, California - all colors are steady and they continue to peak on A-size. Premium size reds and golds remain limited. The quality has been good.

Western Washington - all colors are steady and they are also peaking on As. The quality has been good in all colors.

Central/Eastern Idaho - both reds and golds are steady on all sizes and continue to peak on A-size. The quality has been good.

Wisconsin - Reds and golds are steady on all sizes and both are peaking on A-size. Number-two Bs, Premium and baker reds, premium and baker golds, and gold Cs remain limited. The quality has been good.

North Dakota - both colors are steady and are heavy to A-size. B-size #1 and #2 red volume is still short. Premiums and bakers remain limited. The quality has been good.

SQUASH (EASTERN)

Squash is plentiful throughout South Georgia and Central Florida; quality is good in both regions. Look for the market to remain on the lower side for both colors.

SQUASH (WESTERN)

all squash is available now, Italian, Yellow and grey. All sizes are available and all pack styles. Quality is very good and market has reached promotable levels.

TOMATOES (EASTERN)

Rounds - The market is lower/steady. Quincy is winding down, and Palmetto is just ramping up. However, supplies still a little light, but demand is also on the lighter side. Florida tomatoes are running heavy to large and medium size. Quality Good

Roma - The market is steady. Supplies continue to increase in the east and west. Demand has remained constant. Quality good.

Cherry/Grape - Cherry market is Steady. Florida shippers begin to see more supplies. The west continues to see fewer supplies, which is helping to keep market steady in the east. Quality is Good

Grape market is steady. Florida is now picking up volume. Mexico is crossing grapes helping supplies. Quality is Good

TOMATOES (WESTERN)

Rounds - The market is steady. California is wrapping up for the season. Market is steady not due to supplies, but due to demand. Colder weather could change supplies quickly. Steady market on vine ripens out of Mexico. Quality Good.

Roma - The market is lower / steady. Most areas are under way or are picking up volume. Demand a bit on the lower side. Quality is Good.

Cherry/Grape - Cherry market is steady/higher. Still very few supplies in the west. market still strong in the west. Better supplies in the east on cherry's. Quality is good. Grape market is steady. Not much has changed in the west. Demand still steady out west. Florida is now picking up volume in the east. Quality is Good.



Commodities at a Glance



Commodity / Region	Market	Quality
Apples		
Stockton, CA	Steady	Good
Wenatchee/Yakima, WA and Hood River, OR	Steady	Good
Coopersville/Belding/Sparta, MI	Steady	Good
Hudson/Pleasant Valley/Red Hook, NY	Steady	Good
Asparagus		
Ica, Peru to Trujillo	Steady	Good
Southern Baja, MX	Steady	Good
Avocado (Mexican)		
Michoacan, Mexico	Higher	Good
Bell Peppers (Eastern)		
Henderson / Buncomb County, NC	Lower/Steady	Good
Lee / Grady County, GA	Lower/Steady	Good
Hillsborough / Western Collier County, FL	Lower/Steady	Good
Bell Peppers (Western)		
Oxnard, CA	Steady	Good
Salinas Valley, CA	Steady	Good
Southern Baja California Sur, Mexico	Steady	Good
Berries (Blackberries)		
Oxnard, CA	Steady/Higher	Fair
Central Mexico	Steady/Higher	Fair
Berries (Blueberries)		
Concordia, Argentina	Higher	Good
Salto, Uruguay	Higher	Good
Trujillo, Peru	Higher	Good
Central Mexico	Higher	Good
Berries (Raspberries)		
Oxnard, CA	Steady	Fair
Central Mexico	Steady	Fair
Santa Maria, CA	Steady	Fair

Commodity / Region	Market	Quality
Berries (Strawberries)		
Santa Maria, CA	Higher	Fair
Oxnard, CA	Higher	Fair
Broccoli		
McAllen, TX	Higher	Fair
Oxnard/Santa Maria, CA	Higher	Fair
Salinas Valley, CA	Higher	Fair
Carrots		
Bakersfield/Santa Maria, CA	Steady	Good
Cauliflower		
Oxnard/Santa Maria, CA	Higher	Good
Salinas Valley, CA	Higher	Good
Celery		
Oxnard/Santa Maria, CA	Higher	Good
Salinas Valley, CA	Higher	Good
Cilantro		
Baja, MX	Steady	Good
Oxnard/Santa Maria, CA	Steady	Good
Salinas, CA	Steady	Good
Citrus (Lemons)		
Coachella, CA / Yuma, AZ	Steady	Good
Citrus (Limes)		
Veracruz, Mexico	Steady	Excellent
Citrus (Oranges)		
Merced to Bakersfield, CA	Steady	Good
Riverside, CA	Steady	Good
Cucumbers (Eastern)		
Lee / Grady County, GA	Steady	Good
Hillsborough / Western Collier County, FL	Steady	Good



Commodities at a Glance



Commodity / Region	Market	Quality
Cucumbers (Western)		
Southern Baja California Sur, Mexico	Lower/Steady	Fair
Northern Sonora, Mexico	Lower/Steady	Good
Northern Baja California Norte, Mexico	Lower/Steady	Fair
Eggplant (Eastern)		
Lee / Grady County, GA	Steady	Good
Hillsborough / Western Collier County, FL	Steady	Good
Eggplant (Western)		
Fresno, CA	Steady	Fair
Southern CA	Steady	Fair
Northern Sonora, Mexico	Steady	Good
Grapes (Green)		
Delano, CA	Steady/Higher	Good
Fresno, CA	Steady/Higher	Good
Madera, CA	Steady/Higher	Good
Grapes (Red)		
Delano, CA	Steady/Higher	Good
Fresno, CA	Steady/Higher	Good
Madera, CA	Steady/Higher	Good
Green Onions		
Mexicali, Baja	Steady	Good
Salinas Valley, CA	Steady	Good
Kale		
Baja, MX	Steady	Good
Oxnard/Santa Maria, CA	Steady	Good
Salinas, CA	Steady	Good

Commodity / Region	Market	Quality
Lettuce Iceberg		
Huron, CA	Higher	Fair
Oxnard/Santa Maria, CA	Higher	Good
Salinas Valley, CA	Higher	Good
Yuma, AZ	Higher	Good
Lettuce Leaf		
Huron, CA	Higher	Fair
Oxnard/Santa Maria, CA	Higher	Fair
Salinas Valley, CA	Higher	Fair
Yuma, AZ	Higher	Fair
Melon (Cantaloupe)		
Maricopa, AZ	Steady/Higher	Excellent
Hermosillo, Mexico	Steady	Good
Zacapa, Guatemala	Steady	Excellent
Melon (Honeydew)		
Maricopa, AZ	Steady	Excellent
Hermosillo, Mexico	Steady	Excellent
Melon (Watermelon)		
Coachella Valley	Steady	Good
McAllen, TX	Steady	Good
Northern Sonora, Mexico	Steady	Good
Onions		
Ontario, OR to Nampa, ID	Steady	Good
Quincy/Hermiston, WA	Steady	Good
Pears		
Wenatchee/Yakima, WA and Hood River, OR	Steady	Good



Commodities at a Glance



Commodity / Region	Market	Quality
Potatoes		
Hamer/Rupert, ID	Steady	Good
Quincy/Hermiston, WA	Steady	Good
Monte Vista, CO	Steady	Good
Plover/Bancroft, WI	Steady	Good
Potatoes (colored)		
Bakersfield, CA	Steady	Good
Rupert to Rexburg, ID	Steady	Good
Mount Vernon, WA	Steady	Good
Red River Valley, ND	Steady	Good
Plover, WI	Steady	Good
Squash (Eastern)		
Henderson / Bucomb County, NC	Lower	Good
Lee/Grady/Echols County, GA	Lower	Good
Hillsborough / Sarasota County, FL	Lower	Good
Squash (Western)		
Santa Maria, CA	Lower/Steady	Fair
Southern Coast CA	Lower/Steady	Fair
Northern Sonora, Mexico	Lower/Steady	Good
Tomatoes (Eastern)		
Northern Florida	Lower/Steady	Good
Charleston, SC	Steady	Good
Tomatoes (Western)		
Northern Baja California Norte, Mexico	Steady	Good
Southern San Joaquin Valley, CA	Steady	Good
Northern Sonora, Mexico	Steady	Good

